

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** "Barry J. Cohen" <[REDACTED]>  
**Subject:** Re: [External] Re: Accounting presentations  
**Date:** Thu, 31 Aug 2017 12:41:53 +0000

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not sure what you use. if you and leon are happy with it. I have no dog in the fight. . why dont you send me what it is that you like

On Thu, Aug 31, 2017 at 8:37 AM, Barry J. Cohen <[REDACTED]> wrote:

Samples of each what? As I say, the goal is for the output, say for the trust presentation, to appear in the Elysium-designated format. We have a format that we and Leon are happy with. Our goal is to have each system replicate that report, more or less, in a convenient way. We show the vendor a report format and ask them to demonstrate that they can replicate it.

Also, we have dozens of report types.

So while we can ask our vendors to send us a sample, off the shelf balance sheet, it's not something we would likely ever look at. Once we pick the vendor, we would customize it into our format.

Would you like to see the formats that we currently use?

Feel free to call me if I'm not understanding you. [REDACTED]

**From:** jeffrey E. [mailto:[jeevacation@gmail.com](mailto:jeevacation@gmail.com)]  
**Sent:** Thursday, August 31, 2017 8:17 AM  
**To:** Barry J. Cohen  
**Subject:** [External] Re: Accounting presentations

can you send samples of each

On Thu, Aug 31, 2017 at 7:21 AM, Barry J. Cohen <[REDACTED]> wrote:

We are indeed looking at 5 different products. Have narrowed it down to 2. We are thinking about it the same way you are.

We have hired Tania Nield, a family office IT consultant (most famous for setting up Hillary Clinton's home office servers).

In addition to simply automating presentations, a key focus for us is integrating into a database. If we pay a bill for landscaping in Bedford or make a trust's capital contribution for an investment, we need that to both show up both on financial statements and be appropriately tagged in a database for future retrieval and slicing/dicing type analyses.

Sent from my iPhone

On Aug 31, 2017, at 7:12 AM, jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)<mailto:jeevacation@gmail.com>> wrote:

ask for 5 different versions. there are many wealth programs. . best of class should be easy for them. . they need to be useful, as they only for internal use. separate from gaming and bank. . especially trust presentations

On Thu, Aug 31, 2017 at 7:03 AM, Barry J. Cohen <[REDACTED]<mailto:[REDACTED]>> wrote:

We are working with a consultant to upgrade our accounting system, which is currently Quickbooks. So we are seeing a wide variety.

Our approach is mostly the following: "We like our presentations. How can we automate them?"

I think you are saying the same thing on the second point. Are you also saying that you think the presentation formats can be improved? If so, it would be helpful to know which ones, so we can get examples of alternative styles. We have numerous formats for various types of reports.

Sent from my iPhone

On Aug 31, 2017, at 6:39 AM, jeffrey E. <[jeevacation@gmail.com](mailto:jeevacation@gmail.com)<mailto:jeevacation@gmail.com><mailto:jeevacation@gmail.com><mailto:jeevacation@gmail.com>>> wrote:

can you ask for sample family office presentations . you should look at 5 different types. . assets. cash flow. etc. estate . lets see if it can get computerized

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