

From: "jeffrey E." <jeevacation@gmail.com>
To: Larry Visoski <[REDACTED]>
Subject: Re: BBJ offer
Date: Wed, 09 Aug 2017 14:51:05 +0000

we've spoken to the parts co.s and you seem to have one that no one else knows good luck

On Wed, Aug 9, 2017 at 10:49 AM, Larry Visoski <[REDACTED]> wrote:

From bob

Sent from my iPhone

Begin forwarded message:

From: Robert Peerless <[REDACTED]>
Date: August 9, 2017 at 10:47:44 AM EDT
To: Larry Visoski <[REDACTED]>
Subject: RE: BBJ offer

Dear Larry,

If ever it went that way.....And it won't.....We are not parting it out ourselves . Payment is made up front for the entire asset. The parts company parts it out AND trust me when I tell you the value to a bona-fide Parts Company exceeds 8.0 million.

All the very best

Bob P.

-----Original Message-----

From: Larry Visoski [[mailto:\[REDACTED\]](mailto:[REDACTED])]
Sent: 09 August 2017 16:20
To: Robert Peerless
Cc: Alexandre Lombard
Subject: Re: BBJ offer

Thanks Bob,

however as you know parting it out pays over quite a long time with no fixed value, engines, landing gear, cockpit etc. the total after all of that will probably be only \$8M, the time and then having to deal with the fuselage and transport makes the \$8M the best price they will receive over a long period if not a retail sale, but I am respectful of your decision.

Take care
Larry

Sent from my iPhone

On Aug 9, 2017, at 9:16 AM, Robert Peerless <[REDACTED]> wrote:

Dear Larry,

Good morning. I see you are up bright and early as usual. I applaud your loyalty and keen sense of hard work for your employer.

Where to start.....Larry first off I would never respond to a one word "would you take " style offer. Apologies that's just me. After I notched my 33rd BBJ sale yesterday , I must tell you in all honesty , I operate on a much more professional basis. Please remember that I do represent the Owner of this aircraft on an exclusive basis and I have their full trust and confidence in the sale of the product.

Next , for sure this Offer is far too low to be considered seriously AND for sure why would an owner ever entertain a "parting out "style Offer from a retail client. If your Offer was sincere , and I do believe it was , you would certainly require a pre-buy inspection , lots of airworthiness testing , long contracts and extended closings subject to all the standard tests of a normal aircraft transaction. A spare parts dealer might only ask for an engine / Apu borescope, a quick look-see and then he would pay for the aircraft AS/IS where is in probably less than 5 days . This is why retail / end-user Buyers are seldom able to buy aircraft at the Spare Parts levels. Politely put , what is the incentive for a Seller wanting to do this?? None whatsoever.

I will sell BBJ S/N 29102 in the next 14 days and for sure it will definitely sell above 10.0 million. I have been given a golden opportunity by the owners and for sure I will make this happen.

An Offer was tendered on the BBJ last week for 10 million and it was rejected with no counter Offer at my urging.

I'm glad you didn't go to look at the aircraft because it would just been a waste of everyone's time and most importantly yours.

You mentioned yesterday that Mr. Epstein had a renewed interest in the Royal Jet aircraft. I would strongly encourage you to concentrate your efforts in that directionand I'm in total agreement that you have no further obligation to me in that regard. The Royal Jet BBJ is a good aircraft and will certainly serve your purpose well but for sure it will never be a better deal than our S/N 29102.

However here's where the real issue lies. Again politely put, I think Mr. Epstein and I have quite a significant difference in opinion on what the overall resale values of pre-owned BBJ's are. I'm certainly not saying I'm right however I have sold more BBJ's than anyone in the world by a margin of over 2-1. I have really enjoyed my conversations over the past several months with Mr. Epstein and I think he is a

brilliant human being. I realize only too well that he is very serious about aircraft acquisitions and for sure he will own a BBJ someday.

Larry I don't think that I can seriously help you anymore and I do sincerely wish you all the luck in the world in acquiring a good aircraft for Mr. Epstein. Mr. Epstein is very lucky to have such a knowledgeable and hardworking person on his team as yourself. I would love to meet you someday if your ever in the Riviera and you have an open invitation to come and visit us.

Please extend my sincere and very best wishes to Mr. Epstein and like he said to us yesterday , it has been a great pleasure speaking with him and trying to help educate him on the BBJ Product and the overall market in general . Without a doubt , Mr. Epstein is one of the smartest Chairman's I have ever met , and he has a great knowledge of aircraft and their operating characteristics.

Very good luck to you.

Best regards

Bob P.

Robert Peerless

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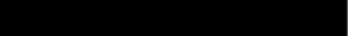
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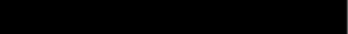
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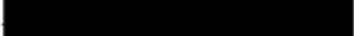
MC-98000 Monaco

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-----Original Message-----

From: Larry Visoski [mailto: [REDACTED]]

Sent: 09 August 2017 13:25

To: Robert Peerless

Subject: BBJ offer

Bob

- My offer is only good until end of today.

Thx

Larry

Sent from my iPad

From: Larry Visoski [mailto: [REDACTED]]

Sent: 08 August 2017 21:07

To: Robert Peerless

Subject: Re: BBJ ViewingS/N 29102

We think parting it out brings \$8-9 mill . Not worth more than that

Sent from my iPhone

On Aug 8, 2017, at 2:30 PM, Robert Peerless < [REDACTED] > wrote:

Make us a serious OfferYou might be surprised and you will end up making the best deal ever.

I guess you have no plans on seeing it now...So with your understanding , I have received new instructions from the Owner to get it sold in the next 14days.

Very best

Bob P.

-----Original Message-----

From: Larry Visoski [<mailto:>]

Sent: 08 August 2017 20:20

To: Robert Peerless

Subject: Re: BBJ ViewingS/N 29102

Price?

Sent from my iPhone

On Aug 8, 2017, at 1:33 PM, Robert Peerless < > wrote:

Dear Larry,

As per my conversation earlier today.....I have spoken to my client at great length this afternoon. I have a "new set of marching orders " Today there is definitely a much lower Offer that will buy the aircraft than what was indicated in my Email below of August 4th.

Please let me know if you're interested or not , because I want to expose it to several other prospects immediately , if you're not interested.

Very best

Bob P.

Robert Peerless

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-----Original Message-----

From: Larry Visoski [[mailto:\[REDACTED\]](mailto:[REDACTED])]

Sent: 06 August 2017 15:56

To: Robert Peerless

Subject: Viewing

Hello Bob, I spoke with Brian, he is a great guy and very knowledgeable as I would've expected,.
I asked Brian to send a short video and some current photos of the interior condition,

- if Jeffrey likes what he sees he will send me to Oregon to view the airplane in person Tuesday or Wednesday this week.

Can you get approval for my viewing most likely Tuesday or Wednesday next week?

Thx

Larry

Sent from my iPhone

From: Robert Peerless

Sent: 04 August 2017 15:04

To: [REDACTED]

Subject: 2000 BOEING BBJ S/N 29102 FOR SALE

Dear Larry,

As per our conversation please find attached our exclusive listing for Boeing BBJ S/N 29102. Owner has indicated he is now willing to look at all serious Offers .

We believe an Offer of 13.5 million USD might have a good chance to be accepted. However please be advised there will be no further negotiation below this level AND the deal must close quickly.

Very best regards

Bob P.

Robert Peerless

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