

From: "jeffrey E." <jeevacation@gmail.com>
To: Richard Kahn <[REDACTED]>
Subject: Re: NYC Desk - Christies
Date: Fri, 11 Aug 2017 17:46:34 +0000

wait

On Fri, Aug 11, 2017 at 11:40 AM, Richard Kahn <[REDACTED]> wrote:

please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

Begin forwarded message:

From: "Igelbrink, Anne" <[REDACTED]>
Subject: RE: Update
Date: August 11, 2017 at 10:04:56 AM EDT
To: Richard Kahn <[REDACTED]>

Rich

Will do, but just want to make sure I understand Mr. Epstein's priorities. Is it most important that he sells the desk by the end of the year or would he rather wait if there is a better sale or opportunity in early 2018 for him to realize a potentially higher price?

We have a single owner collection sale this October of largely French furniture which includes a similar desk. It is by a different maker but the form and decoration will appeal to the same client base. The reception and interest on that desk will be a good barometer and also could flush out new prospective buyers for Mr. Epstein's desk for us to pursue for potential private sale.

The head of the Paris furniture department will be here in New York next week and I will speak to him about his thoughts of offering the desk either there or in London.

Anne

From: Richard Kahn [mailto:[REDACTED]]
Sent: Thursday, August 10, 2017 5:00 PM

EFTA01038448

To: Igelbrink, Anne <[REDACTED]>
Subject: Re: Update

please keep us updated on October sale
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Aug 4, 2017, at 4:59 PM, Igelbrink, Anne <[REDACTED]> wrote:

I am happy to discuss that with my European colleagues. I know some are currently on holiday so I may not be able to get an immediate response.

We have a sale this October in New York but it has more of a concentration of English furniture. If we were to sell the desk in New York, I'd rather wait until we had a critical mass of good French furniture so that Mr Epstein's desk would get the best exposure.

Anne

Sent from my iPhone

On Aug 4, 2017, at 12:45 PM, Richard Kahn <[REDACTED]> wrote:

should we consider a london sale
please advise what is upcoming on calendar
thanks

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
[REDACTED]

On Jul 21, 2017, at 5:26 PM, Igelbrink, Anne <[REDACTED]> wrote:

Richard

Still working on it but everything really slows down in July and August with clients and colleagues on vacation, particularly in Europe. However, I wanted to reassure you that it is still very much on my mind.

Anne

Sent from my iPhone

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JEE

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