

**From:** Larry Visoski <[REDACTED]>  
**To:** Je vacation <jeevacation@gmail.com>  
**Cc:** Rich Kahn <[REDACTED]>  
**Subject:** Fwd: Paint VIP all shade  
**Date:** Mon, 07 Aug 2017 17:08:28 +0000

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Jeffrey

Below is Rusty's comments from SAV engineering ,  
Appears \$20k to \$35k if you can accept a single switch located at VIP station for "All Shade Down/up"

From Rusty;

Larry,

here is an excerpt of an email from the SAV Business office and some budgetary figures for the Shade control at the VIP seat.....

"This will require a new switch panel and software mods to the CMS system. Estimate is \$40k-\$60k depending on whether or not Gulfstream can find an existing RC panel, which would preclude the custom design NRE.

If you're okay with a standalone switch under the ledge lid I should be able to shave more off the price point. Estimate would be \$20-\$35k."

Let me know your thoughts....

Rusty Cramer  
Regional Sales Manager  
South Florida

Sent from my iPhone

Begin forwarded message:

**From:** "Cramer, Rusty" <[REDACTED]>  
**Date:** August 7, 2017 at 1:02:39 PM EDT  
**To:** "[REDACTED]" <[REDACTED]>  
**Subject:** Re: Paint

Larry, here is an excerpt of an email from the SAV Business office and some budgetary figures for the Shade control at the VIP seat.....

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Rusty Cramer  
Regional Sales Manager  
South Florida