

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** [REDACTED] <[REDACTED]>  
**Subject:** Re: BBJ Update  
**Date:** Thu, 22 Jun 2017 12:15:16 +0000

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let them send us a loi that they would be ready to sign.

On Thu, Jun 22, 2017 at 7:42 AM, [REDACTED] <[REDACTED]> wrote:  
From Bob

Sent from my iPhone

Begin forwarded message:

**From:** Robert Peerless <[REDACTED]>  
**Date:** June 22, 2017 at 6:04:39 AM EDT  
**To:** [REDACTED] <[REDACTED]>  
**Subject:** BBJ Update

Dear [REDACTED],

As per our conversation yesterday here's what I can report.

Royal Jet have had no serious activity regarding the sale of the BBJ to date.

However the bad news is there isn't a whole lot of incentive for selling the aircraft immediately.....The end of Ramadan is coming on June 26th. After Ramadam they have a lot of charter booked on the aircraft right through until the end of July ( my guess is 80-100 hours )

As a matter of fact they have even had meetings recently to discuss whether or not to keep the aircraft because their charter business is improving.

The aircraft has an extensive C-Check do at the end of July .....so the comments came back to me as follows:

IF you still wanted to buy the aircraft somewhere in the 16's , would you consider re-instating an Offer whereby an L.O.I. could be negotiated and signed NOW , but acceptance and pre-buy would take place in Switzerland concurrent with the C-Check.

The Sellers have to pay for the C-Check anyway .....so this could be the Buyers pre-buy . Closing at the end of the C-Check ( mid August - Sept 1st )

If these terms could be agreed upon today.....then Seller might be negotiate to a lower price .

Bottom line is .....They are not desperate to sell and will only negotiate if they can get terms favourable to themselves.

I await your instructions and direction.

Very best regards

Bob P.

Robert Peerless  
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[REDACTED]

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please note

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