

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: Fwd: Ken Floyd: VI Paving
Date: Fri, 09 Jun 2017 16:43:05 +0000

Richard Kahn
HBRK Associates Inc.

[REDACTED]

Begin forwarded message:

From: Ann Rodriquez <[REDACTED]>
Subject: Ken Floyd: VI Paving
Date: June 9, 2017 at 12:07:49 PM EDT
To: Rich Kahn <[REDACTED]>

Begin forwarded message:

From: Ken Floyd <[REDACTED]>
Date: June 9, 2017 at 11:28:41 AM AST
To: Ann Rodriquez <[REDACTED]>
Cc: Jermaine Ruan <[REDACTED]>
Subject: Re: LSJ MAP

Good Morning, Ann,

Please do not take offense at anything I am writing here, as you asked me to put down my issues in an email. Primarily, because we could not have a correspondence call via phone.

It appears we are again at the same place, at a different time.

The only difference is the idea of, "Economy of scale", by holding out the possibility of doing GSG as a reason to give a lower price.

The idea behind a better price due to increased quantities is logical; if the extra work is included in the schedule of values and Schedule of work.

It appears the viability of the project hinges on the ability of the owner to maintain a location of privacy, a position of which I respect and am totally committed.

However, requirements such as these do not mix well with expedition and even more important to me, quality.

In Civil work, especially involving a product such as asphalt, which needs to be protected from fast running water and standing water in order to last, the underlying surface and water travel need to be addressed prior to application of the final surface course. The roads on both Islands were not cut with that in mind and need some intense mitigation. From the formation of retention ponds to swales and low-water crossings.

All of the items will be outlined and a unit cost applied to each activity, which will make any approved changes transparent regarding cost. This will be in our,

Speed and Quality come together at a premium and I cannot put together a price based on Speed, Quality, Economy of Scale and maintaining privacy for a project in a piecemeal fashion.

I take great pride in performing our work in the best quality possible.

If we perform this work, it will be after an approved price and Project Schedule. In order to provide you with these items, I need to know what issues I will be faced with and the issues which are not negotiable.

I have no idea of how often or how much notice is or can be provided regarding when privacy is necessary, but it would be productive to stop work on one island while performing work on the one next door. This is just one proposal.

I am going to have to finish up due to other appointments.

I hope I did not give the impression I don't want to do your project. The opposite is the truth. Want to do an organized, clean and quality job, nothing less.

Sincerely,
Ken Floyd

On Wed, Jun 7, 2017 at 2:47 PM, Ann Rodriquez <[REDACTED]> wrote:

Hi Ken,

The owner would like to see the turn out of LSJ "Road Paving" before we proceed with GSJ

We would like to start LSJ asap. Can you please revisit your bid and give us the best deal possible as we would also like to proceed with GSJ right after our LSJ paving project.

Please advise,
Ann R.

On Jun 7, 2017, at 12:33 PM, Ken Floyd <[REDACTED]> wrote:

Good Afternoon,

Both of these sketches are labeled LSG, which I take to mean they are not of GSG. Could I get a scale drawing of the Topo for GSG?

Thank you very much,
Ken Floyd

On Wed, Jun 7, 2017 at 12:11 PM, Jermaine Ruan <[REDACTED]> wrote:

--

With Respect,
Kenneth Floyd, Virgin Islands Paving
General Manager, STT

--

With Respect,
Kenneth Floyd, Virgin Islands Paving

General Manager, STT

