

From: "jeffrey E." <jeevacation@gmail.com>

To: Lvjet <[REDACTED]>, Richard Kahn <[REDACTED]>

Subject: Re: ERIC update

Date: Mon, 15 May 2017 17:36:41 +0000

Ok

On Mon, May 15, 2017 at 7:29 PM Lvjet <[REDACTED]> wrote:

Jeffrey,

I spoke to Eric at length,. He compared his numbers to Gulfstream. I told him, Gulfstream has larger overhead, they are the OEM Manufacture.. I think Rich us up next to request a overall Discount %..?

He agreed to do the Cockpit seats and Jump Seat for \$7,800 replacing the leather and Lamb, No painting,. keeping same Gray color to match the cockpit if you approve.(saving \$3,430).

I told Eric we do not need the following:

1- Crew Privacy curtain re-installed, \$2,022

2-Control Column boot \$1,460

3-Floor Covering \$4,419

4-Fwd Crew Lav Potty seat \$2,533

Savings \$13,864.00 from quote,.

As far as mid cabin Curtain,.

Eric informs:

36 hours of labor for manufacture (unsure of his shop Rate, at least \$85per hour?) \$3,060.00

8 yards of material \$1,400

(which includes \$150 shipping cost each way to flame proof)

(\$110 for Flame Treating)

\$60 Glue and misc shop supplies..

Eric said his profit margin on this curtain is \$998.00

Same for Galley Curtain, less hours and material.

Potty seat, Leather Hide \$700 plus labor?

thx

larry

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please note

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