

**From:** "jeffrey E." <jeevacation@gmail.com>  
**To:** Richard Kahn <[REDACTED]>  
**Subject:** Re: Giacometti - question from Leon for Christie's  
**Date:** Mon, 24 Apr 2017 18:26:40 +0000

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focus on getting the 8 million

On Mon, Apr 24, 2017 at 2:19 PM, Richard Kahn <[REDACTED]> wrote:  
please confirm ok to communicate below to christies as per leon advise  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]  
[REDACTED]  
[REDACTED]

Begin forwarded message:

**From:** Heather Gray <[REDACTED]>  
**Subject:** Giacometti - question from Leon for Christie's  
**Date:** April 24, 2017 at 1:40:05 PM EDT  
**To:** Richard Kahn <[REDACTED]>

Hi Rich,

Will you please ask [REDACTED] at Christie's if they would be willing to either (i) illustrate the Giacometti on the front cover or back cover of the Impressionist & Modern Art Evening Sale catalogue for June in London, or (ii) create a separate marketing book for it "like you do for everyone else"? (This is a quote from Leon and one he wants them to know he said it.) You can tell her (if you want to) that Sotheby's has continued to press its case and that is where this late-day question is coming from.

Since I officially handed you guys off to Sharon and got the Christie's people I was dealing with out of the loop, I think the question should come from you to her. Leon asked me to ask Sotheby's the same question, so I'll let you know as soon as I hear from them and would appreciate you doing the same with Christie's.

Leon just told me that Sotheby's upped their guarantee to \$18.75 million on Friday night. Not clear to me which way he thinks Jeffrey should go (guarantee at Sotheby's or enhanced hammer at Christie's), but he

does think getting the work either on a cover of the catalogue or having a special stand-alone catalogue for it will help market it more effectively and bring a higher price.

Never a dull moment!

Best,

Heather

Heather Gray

Art Counsel

Elysium Management LLC

445 Park Avenue, Suite 1401

New York, NY 10022

[REDACTED]

[REDACTED]

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please note

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