

From: Richard Kahn <[REDACTED]>
To: "jeffrey E." <jeevacation@gmail.com>
Subject: Fwd: 2017 Novamarine
Date: Wed, 28 Dec 2016 22:09:42 +0000

Attachments: Black_Shiver_140_Web-brochure_low.pdf;
CONFIGURATION_BLACK_SHIVER_140_JET_2017_ING.PDF;
TECHNICAL_SPECIFICATION_140_eb.pdf

Inline-Images: BLACK_SHIVER_140_JET_(1).jpg; BLACK_SHIVER_140_JET_(2).jpg;
BLACK_SHIVER_140_JET_(3).jpg; BLACK_SHIVER_140_JET_(4).jpg;
BLACK_SHIVER_140_JET_(5).jpg; BLACK_SHIVER_140_JET_(6).jpg;
BLACK_SHIVER_140_JET_(7).jpg; BLACK_SHIVER_140_JET_(8).jpg;
BLACK_SHIVER_140_JET_(9).jpg; BLACK_SHIVER_140_JET_(10).jpg;
BLACK_SHIVER_140_JET_(11).jpg

boat looks gorgeous..
alex confirmed that there is a windshield
please advise
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel [REDACTED]
fax [REDACTED]
cell [REDACTED]

Begin forwarded message:

From: Alex Treleani | Aqvaluxe Yachts <[REDACTED]>
Subject: Re: 2017 Novamarine
Date: December 28, 2016 at 3:47:02 PM EST
To: Richard Kahn <[REDACTED]>

Dear Richard,

Thank you for your call about the Novamarine Black Shiver 140 available for sale. Our company, Aqvaluxe Yachts, acts as international sales office for the Novamarine shipyard, hence all sales are conducted directly on behalf of the yard.

Enclosed to my email are the photos (11 in total) of the latest Black Shiver 140 launched in August 2016. The vessel has been lightly used for demo and boat shows, has very low hours (less than 50hrs) and is not yet registered. It is now the end of the year, and we have decided to offer it for sale. Full 2-years warranties on both boat and engines will be offered to the new owner, which will be registered as the first one. The Retail price is Euro 875,600.00 (ex-VAT). As special end-of-year sales condition, we are offering an exceptional 20% off the retail price down to Euro 700,000.00 (ex-VAT). Construction time for a custom new build, are currently around 4 to 5 months.

The Novamarine shipyard is currently closed for the holidays and re-open its doors on Monday, January 9th, 2017. Hence starting the following week (the time it takes for everyone to catch-up/wake-up after the break) any day will be good for a sea-trail and viewing of the boat.

Please don't hesitate to share your thoughts and let me know when the best time will be, next year, to get together to organise the sea trial and visit the production site. For any additional question, don't hesitate to contact me directly.

Kindest regards,

Alex

Alex Treleani
Managing Director
Cell: [REDACTED]

AqvaLuxe Yachts

International Yacht Sales & Brokerage • Charter • Management • Design

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www.aqvaluxe.com | [twitter: @AqvaLuxe](https://twitter.com/AqvaLuxe) | [instagram: @AqvaLuxe](https://www.instagram.com/AqvaLuxe)

Corporate Member of MYBA - The Worldwide Yachting Association - Member ID: AQVMON

About us: Originally founded in 2001, **AQVALUXE YACHTS** was formerly known as **SNO YACHTS MONTE-CARLO**.

"Aqvaluxe Yachts" and "Aqvaluxe Yacht Charters" are registered trading names of **AqvaLuxe Group S.a.r.l.**,

RCI # 04 S 04245 - DSEE # 511 G 11124, with registered office in Monaco (MC).

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- Save ink and paper, print this message only if needed !

On 12/28/16, 19:24, "Richard Kahn" <[REDACTED]> wrote:

please send additional photos and details as discussed
thank you

Richard Kahn
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