

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: LSJ

Date: Thu, 10 Nov 2016 18:26:49 +0000

Attachments: Quote-SOC2382093.pdf

should i have Al come by tomorrow afternoon to discuss his thoughts on attached quote or other ideas along with LSJ theatre and Zorro Lutron?

please advise

thank you

Richard Kahn

HBRK Associates Inc.

575 Lexington Avenue 4th Floor

New York, NY 10022

[REDACTED]

Begin forwarded message:

From: "Jermaine" <[REDACTED]>

Subject: FYI : FW: Couple questions on video wall

Date: November 2, 2016 at 5:01:24 PM EDT

To: "Rich Kahn" <[REDACTED]>

Cc: "[REDACTED]" <[REDACTED]>, "ann rodriguez" <[REDACTED]>

Good day Rich

I had a few technical questions for Shawn, but I feel more comfortable with Shawn's quote now. (Both screens are the same size, but different resolutions to adjust for distance.) Attached is the updated quote.

If 114" is too big... I found the following outdoor TV (80").

[REDACTED]

Regards

Jruan

From: Shawn Tallard [[mailto:\[REDACTED\]](mailto:[REDACTED])]

Sent: Tuesday, November 1, 2016 05:59 PM

To: 'Jermaine Ruan'

Subject: RE: Couple questions on video wall

Hi Jermaine,

The attached quote is for 2 options, both of which are IP65 rated for outdoor use, inclusive of shipping to St Thomas, and installation from a factory installer for the best possible outcome with the least variables. These screens feature high quality components, most of which are easily serviceable.

The higher cost of the 2 quoted is the higher pixel pitch at P4.81, and the lower cost of the 2 is the P6.25 pitch. The lower the number, the closer together the pixels will be, and will thus produce a higher resolution image. As is the case with any screen, the distance from screen to viewer will determine relative resolution for the viewer. In either case, these are 2 options we recommend for the viewing distance you specified.

Here is a link to the product series for your review: [\[REDACTED\]](#)

A couple ways to lower the cost might be for you to locate your own installer (this reduces the cost of each system by about \$15K), and/or to ship these items to a freight forwarder in the United States, and then make your own shipping arrangements from there (the shipping to St Thomas included in these items is \$5K, for your reference).

Thoughts?