

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Fwd: BBJ Premium Quote  
**Date:** Thu, 10 Nov 2016 20:29:28 +0000

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61k annual premium for BBJ...  
appears to be a great rate

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]

Begin forwarded message:

**From:** "Marchfeld, Lee" <[REDACTED]>  
**Subject:** BBJ Premium Quote  
**Date:** November 10, 2016 at 3:27:12 PM EST  
**To:** Richard Kahn <[REDACTED]>

Here is the premium indication:

BBJ:  
Hull: \$22mil @ .10 including war  
Nil Deductible  
Hull (incl. War)premium \$22,000  
Liability: \$500mil - \$34,000  
Third Party War Liability: \$500mil - \$5,000  
Total Annual Premium \$61,000

This projects competitively against another BBJ we have for one of our other clients.

Any questions, please let me know.

Lee M. Marchfeld  
Vice President, Aerospace-Americas

Willis Towers Watson  
Willis of New York, Inc. | 200 Liberty Street | New York, NY 10281  
[REDACTED]

[REDACTED]

-----Original Message-----

From: Richard Kahn [mailto:[REDACTED]]  
Sent: Thursday, November 10, 2016 8:55 AM  
To: Marchfeld, Lee  
Subject: 727 breakdown

actual value is 600,000 not 800,000  
breakdown as follows:

Cockpit Avionics \$250k  
Fuselage to include all flight control surfaces, flaps, etc \$200k Remaining misc hardware such as Actuators,  
Landing gear, etc \$150k

any update on insurance rate for BBJ as we are probably moving forward thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
[REDACTED]

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We are now able to offer our clients an encrypted email capability for secure communication purposes. If you wish to take advantage of this service or learn more about it, please let me know or contact your Client Advocate for full details. ~W67897

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