

**Topics: a self- assessment of our 2012 market, economic and investment views; the “ifs” in Europe, and an aerial view of the June summit**

This week, a mid-year self-assessment of the views published in our 2012 Outlook. In volatile markets, assessments can swing from red to green and back to red rapidly. With that caveat, **here’s a review of the major market, economic and investment views that we shared with you in January.** This exercise is a healthy part of any investment process, particularly when looking at what views didn’t work out. The first column refers to the page number in the 2012 Outlook; the second to the view; the third is a discussion of the results; and the fourth is a simplified color gradient on how we did. Supporting charts appear on page 5; market returns are all YTD through Friday’s close unless noted otherwise.

Page	The view	What happened	Grade
1, 2	OECD private sector economies will mostly have to make it on their own, with fiscal stimulus coming to an end and monetary easing modest outside Europe. The ECB’s balance sheet might have to grow by another trillion	So far, yes. OECD fiscal stimulus appears to be ending, and monetary stimulus has been modest in the US and Japan. The ECB’s balance sheet has grown by €620 billion Euros since we wrote our report (ch.1), and may have to grow further. Despite massive borrowing already, Spanish banks only finance 12% of their assets at the ECB, and may need a LOT more money.	
1	US economy more resilient than Europe and Asia, with the latter two showing more signs of a slowdown	US manufacturing surveys hovered above European and Asian counterparts until the disappointing June report; now all of them look weak (ch.2). US new orders and export orders collapsed in June, to the weakest reading since Spring 2009.	
1	US is our largest regional equity position, next largest Asia, with a large underweight to Europe and Japan	The right call so far: US equities are up 9%, Asia ex-Japan is up 7.9% and Europe is up 1.1% (ch.4). Japan is up 2.5%, Emerging Market equities are up 5.1%, and China is up 2%.	
1	Optimistic on US corporate profits, but rising earnings pre-announcements are a sign that earnings <i>growth</i> is slowing	S&P earnings growth is coming down from 20%-30% y/y gains in 2010 and 2011 to 10% growth this year (ch.5). Weakening foreign demand remains the biggest risk to profits.	
3	German government debt ratio of 80% would prevent it from acceptance of commingled risks such as Eurobonds or pan-European deposit guarantees	So far, Germany has resisted these measures, insisting on strict fiscal controls first. However, <i>if</i> the EU sovereign bailout facility (ESM) directly recapitalizes EU banks, that’s a level of burden sharing we haven’t seen before (see p.3 for more details)	ESM bank recap
3	Markets are not convinced that Italy is solvent, and that its debt is declining. We remain very concerned about Italy’s low growth and high debt burden	Italy runs a tight ship in terms of its primary deficit, but its credit spreads remain high (ch.6). YTD, Italian banks have bought all net issuance of the Italian government, and a lot of Italian gov’t bonds sold by foreign holders. GDP contracting at a ~2% pace.	
3, 11	Spain is a mess and would be the focal point of the EU crisis this year	Completely. Spain is in recession, capital flight out of Spain is substantial, many of its banks need to be rescued, credit spreads have risen sharply and its equity market is down 19.5%, the most in Europe.	
4	We expect US payroll growth of 200k per month, US GDP growth of ~2.25%, and continued good news on US capital spending	We were close, but a bit too optimistic. Q1 GDP growth was 1.9%, and Q2 looks to be 1.5% (ch.3). Why so low? Rising services consumption has not been high enough to offset declining durable goods purchases, and the recovery in residential investment hasn’t been enough to offset declines in construction and defense. Nonfarm and private payroll gains have averaged 150k/159k per month through June; the weather flattered earlier results. Core capital goods orders are no longer growing, and the strong contribution from equipment and software spending since 2009 is fading (ch.7).	
5	We remain concerned about the long-term US fiscal situation, and are nervous about long-duration US government bonds	Bond markets are not nervous at all. We did not offer a prediction on US rates, but if we did, we would have been too high. Between Fed purchases (66% of all Treasury issuance in 2011) and demand from foreign central banks, US banks and households, there is plenty of demand for US Treasury bonds, despite the untenable long-term fiscal outlook and an 8% deficit.	

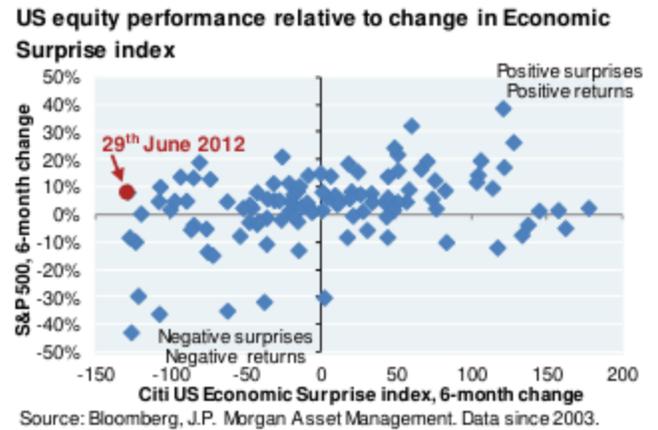
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6	Chinese inflation would slow, as would the rate of RMB appreciation, allowing for more monetary stimulus. We are optimistic on Chinese consumption, and do not see a hard landing in China	Mixed bag. Headline and core inflation are falling, allowing the government to ease bank reserve requirements and take other modest easing steps (ch.8). We were also on target that the Chinese RMB would stop appreciating (it's down 1.1% vs. up 5% in 2011), and Chinese consumption as a % of GDP growth is the highest it's been since the late 1990s. However, we did not anticipate the degree of the slowdown in the Chinese economy, which looks to have settled in at 6%-7% growth.	
7	Putting some capital to work in equity markets seems reasonable, given the largest sidelined corporate and household cash balances in 25 years, and low valuations	Markets have been volatile, and this is a view that will have to be examined again later in the year. So far, despite the generally poor macroeconomic global backdrop, the MSCI World Equity Index is up 5.8% and our preferred investment strategy of MSCI World ex-Europe is up 7.6%.	
7	Technology stocks look attractive, given P/E multiples that are flat to the broad market	The S&P 500 Info Tech sector is up 12.8%, outperforming the S&P 500 (which is up 9%)	
7	Large cap multinational stocks are worth looking at, at current valuations	The Morgan Stanley Multinational Nifty Fifty Index is up 10.7% compared to the MSCI World up 5.8%	
7	Continue to focus on high dividend/equity income stocks	Individual portfolios vary, but the general outperformance of dividend stocks in 2010 and 2011 stopped in 2012. As one indication, the S&P Dividend Aristocrats Index is up 8.4% YTD, behind the S&P 500 which is up 9%	
8	Equity valuations: low and likely to stay that way	We remain in a low P/E multiple environment, a reflection of macro imbalances, and the fact that high profit margins are more dependent on low labor compensation than in past cycles. The MSCI World Index trailing P/E ratio started the year at 13x, rose above 15x in March, and has fallen back to 14x (ch.9).	
8, 9	Good value in loan portfolios sold by over-leveraged European banks, oil & gas rescue projects, distressed real estate and private market lending (“mezzanine debt”)	These are long-term investments that will take years to evaluate.	N.A.
9	We see value in both high yield and leveraged loans. Two reasons: (i) we estimate that the demand for credit now outstrips supply, and (ii) on US high yield, implied default rates are above the losses actually experienced during the last 2 recessions	YTD, the Barclays High Yield Index is up 7.9% and the S&P/LSTA Leveraged Loan Index is up 4.8%. Fed policy (zero interest rates) has created a lust for yield, the consequences of which will not be known for many years.	
10	We see value in macro hedge funds	YTD through May, the HFRI Macro Hedge Fund index is up only 1%, compared to 1.6% for both the HFRI Fund of Funds Diversified Index and the HFRI Fund Weighted Composite. In other words, low returns and no outperformance vs. a broader measure of hedge fund returns. Many macro managers exited the long duration trade earlier in the year before the rally in the long bond; others were whipsawed on the Yen which rallied after selling off to 84; and most have not made money on oil or gold.	
10	Gold will remain volatile, but until monetary tightening is on the horizon, we would not sell and believe gold will end the year higher than where it began	So far, a wild ride that's back where it started. Gold started the year at \$1,563, rose close to \$1,800 in February, and has since fallen back to \$1,584.	

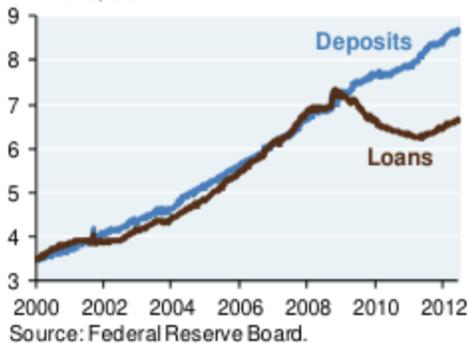
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Here’s a summary: Europe looks as bad as we thought it would, but our US economic outlook was too optimistic. However, as things stand now, resilient corporate profits and a ton of liquidity (see below) has helped stabilize US equities. The disconnect between profits and economics does not happen very often. As shown in the chart, **for a period when US economic data has been generally subpar (i.e., a large YTD negative reading on Citigroup’s economic surprise index), US equities have done better than they have in the past.**

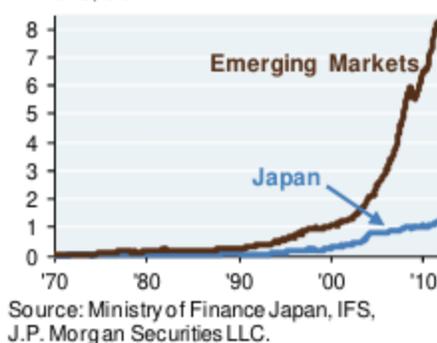
We have been considerably more bearish than consensus since March 2010 on all things European, and are looking closely at the summit outcome to see if things are changing enough for us to revise our views. Our take on the summit appears below.



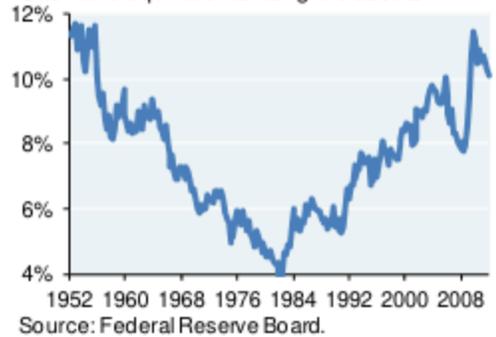
**US commercial bank excess deposits**  
Trillions, USD



**Foreign exchange reserves**  
Trillions, USD



**US corporate cash balances**  
Cash and equivalents / tangible assets



**European Subjunctivitis**

The markets liked the EU summit, presumably since a green light was given to the EU bailout facility (European Stability Mechanism) to directly recapitalize banks, and buy Periphery bonds in the secondary market to stabilize yields. This was the only major news from the summit, and was notable since Germany had objected to this beforehand. Germany had insisted that as per its original mission, the ESM lend to governments who then recapitalize banks on their own. Merkel reportedly changed her view after pressure from Italy and Spain, and the “French Resistance” (see next page). Recapitalization of banks is generally good news: in most debt crises, recapitalization of banks has been more successful in boosting GDP and equity markets than governments buying bad loans or lending to banks (see June 11 EoTM). That may explain the rally after the summit.

However, there’s a lot of **subjunctive tense** that bears watching. The summit result on the ESM bank recap is good news...

- IF the ESM were established and ratified by all governments, which is expected to happen but hasn’t yet. The EU only needs approval from 90% of all capital commitments to activate, making it harder for smaller countries to derail it
- IF the ESM were to recapitalize banks and not just lend to them, the latter being its primary mission
- IF recapitalizations were not rejected by any member of the Eurozone, as the required protocols state
- IF subsequent losses on any recapitalizations do not end up discouraging future lending or investment decisions (Ireland’s National Reserve Pension Fund lost 80% on its bank recaps, so the risk of loss for the ESM in Spain is material)
- IF the German Constitutional Court does not concur with objections raised already, or with objections raised in the future

Given the pattern of prior summits disappointing markets once results were digested<sup>1</sup>, caution is warranted here. The EU crisis is primarily one of **external imbalances between private sector economies in the core and the periphery**. The sovereign and banking issues are *by-products* of these private sector problems. The summit didn’t do much to address this, so I’m waiting for the next round of growth, employment and private sector credit data before drawing conclusions. As things stand now, **loan creation in Italy has gone negative** for the first time in 20 years. This may prove problematic for a country with the lowest growth rate in the OECD over the same period, other than Japan.

<sup>1</sup> Pavan Wadhwa at JP Morgan Securities LLC wrote a good, short piece on this last week with a chart showing post-summit disappointment in credit and equity markets after the last 4 summits.

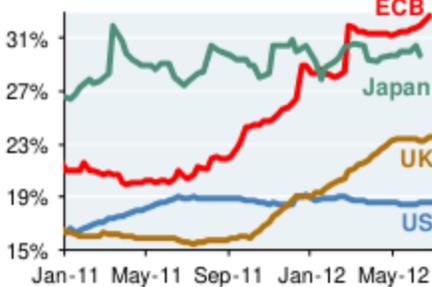


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Report card charts

[1] Central bank balance sheets

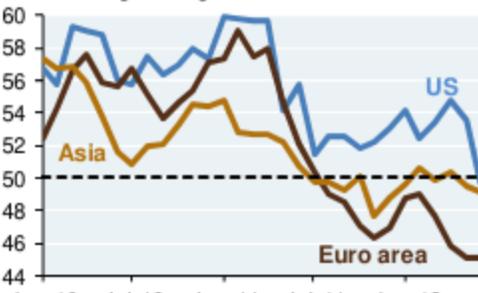
Percent of GDP



Source: FRB, BEA, ECB, Eurostat, BoE, UK Office for National Statistics, BoJ, Japan Cabinet Office.

[2] Global manufacturing surveys

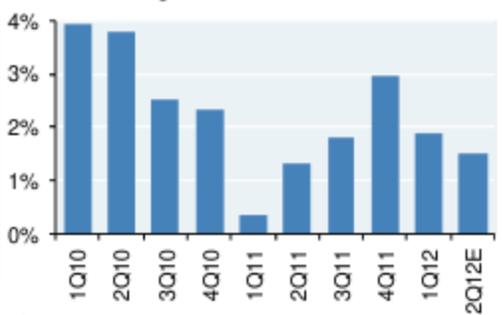
Purchasing Managers Index, sa



Source: ISM, Markit, J.P. Morgan Securities.

[3] US real GDP growth

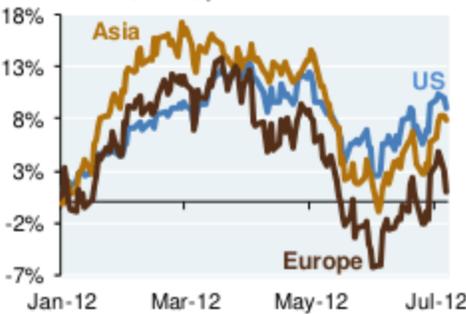
Percent change, annualized



Source: BEA, JPMAM.

[4] Regional equity returns

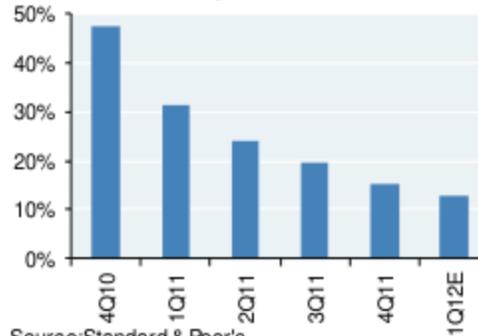
Total return, USD, percent



Source: Bloomberg.

[5] Trailing 4-qtr S&P 500 operating EPS

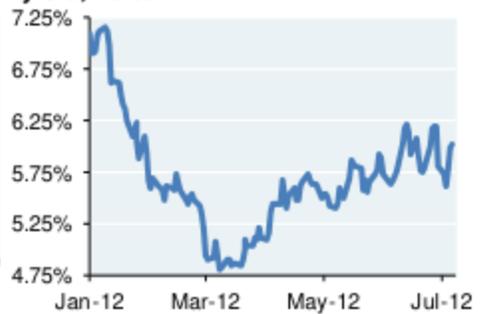
Percent change, YoY



Source: Standard & Poor's.

[6] Italian 10-year government bond yield

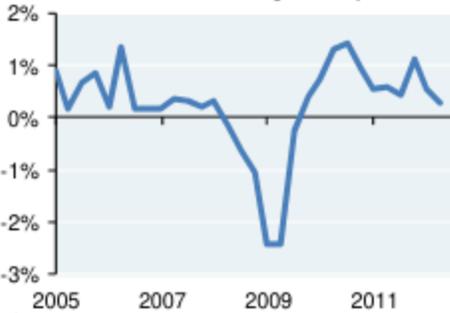
Percent



Source: Bloomberg.

[7] Equipment + software spending

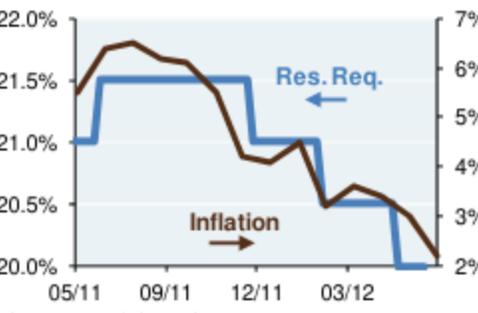
Contribution to real GDP growth, percent



Source: BEA.

[8] Chinese reserve requirement ratio and YoY headline inflation

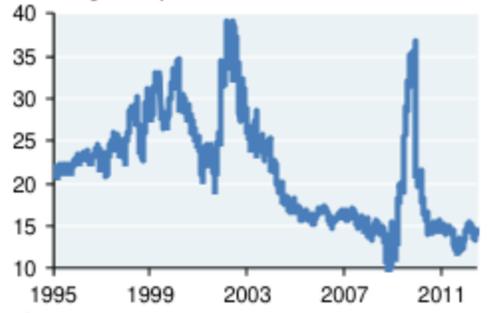
Percent



Source: PBOC, NBS.

[9] MSCI World price to earnings

Trailing multiple



Source: Bloomberg.

- OECD Organization for Economic Cooperation and Development
- ECB European Central Bank
- RMB Ren Min Bi
- MSCI Morgan Stanley Capital International
- HFRI Hedge Fund Research Inc
- EU European Union
- ESM European Stability Mechanism

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