

Reconciliation of Leon's Estimates

	LTCG	All Other Income	Total
November Estimate			
AP Professionals	56.8	28.9	85.7
Direct	14.3	11.7	26.0
	<u>71.1</u>	<u>40.6</u>	<u>111.7</u>
Recent Estimate			
AP Professionals	38.2	27.1	65.3
Direct	12.5	9.5	22.0
	<u>50.7</u>	<u>36.6</u>	<u>87.3</u>
Difference	<u>(20.4)</u>	<u>(4.0)</u>	<u>(24.4)</u>

Reconciliation:

AP Professionals:

NCL	9.4		9.4
Incentive Pool	0.8	0.5	1.3
Credit	8.4	1.3	9.7
Leon's Direct Investments	<u>1.8</u>	<u>2.2</u>	<u>4.0</u>
	<u>20.4</u>	<u>4.0</u>	<u>24.4</u>