

June 21, 2012

Brice Gordon
Zorro Development Corp

Communications and Telephone System Budgetary Proposal

Advanced Communications and Electronics, Inc. is pleased to provide this budgetary quote to provide access to voice and data required for the Zorro Ranch. The current carrier services are delivered to Sandia Crest. This proposal and engineering is to provide the equipment and services required to interface a Centurylink voice T-1 PRI and three (3) data T-1 circuits to the Fire Station at Ranch Central. Centurylink will provide a plug-and-play router for the Fire Station at Ranch Central to combine the data T-1's for the internet services. Voice and internet services will be delivered to the main house over a Point-to-Point Wireless Link to the HVAC building and connect to the existing analog channel bank and Cisco router for distribution.

The Sandia Crest radio site and the unlicensed wireless link will not be required once the conversion is completed. The new carrier services will be delivered to the telco pedestal near the ranch. Fiber is to be installed from the pedestal to the Fire Station at Ranch Central to deliver the T-1's. Fiber burial and conduit are not quoted.

The equipment and services provided in this proposal are:

- Outdoor Pedestal, 3 pair fiber and connections for carrier service to the Fire Station
- Fiber to T-1 Mux/DeMux equipment and installation
- Internet, voice and Point-to-Point installation services to the main house
- VoIP PBX equipment, IP phones and installation services for Ranch Central
- Technical services to cutover the new carrier services to Ranch Central and the main house
- Engineering and design services required for this proposal

Thank you for considering Advanced Communications for a state of the art communications solution.

Sincerely,

Richard L. Boltz
Project Manager

Zorro Ranch Voice and Internet Communications Proposal

1.0 Communication Proposal Goals:

The Primary focus of this proposal is to eliminate the need for a new licensed microwave link between Sandia Crest and a new 50 foot tower required on Zorro Ranch to replace the existing unlicensed microwave link.

- Relocate carrier services from Sandia Crest to the pedestal near Highway 41
- Extended carrier services to the Fire Station
- Provide VoIP and internet at Ranch Central
- Eliminate buried copper wires at Ranch Central
- Extend an analog T-1 and internet to the main house

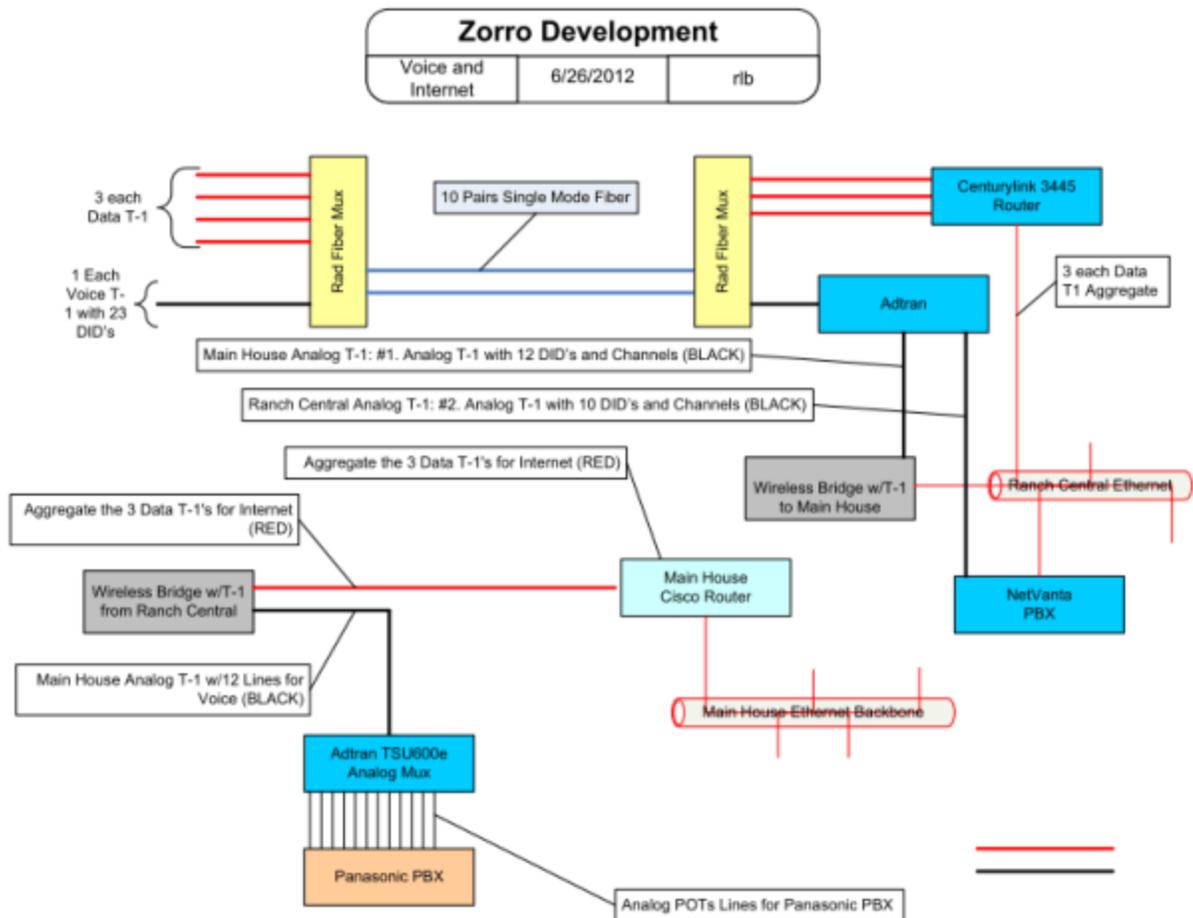
2.0 Communications System Equipment Description:

- Install a Centurylink voice T-1 PRI and three data T-1 circuits at telco pedestal near Highway 41
- Install 12 Pairs of single mode fiber from the pedestal to the Fire Station and terminate
- Install T-1 to fiber MUX's to extend the 4 T-1 circuits to the Fire Station
- Install aggregation router at the Fire Station for 3 data circuits (internet)
- Install a T-1 PRI interface to generate an analog and a PRI T-1 circuit for the main house and for Ranch Central
- Install unlicensed wireless link radio between the Fire Station and the main house
- Transport an analog voice T-1 and internet to the main house over wireless link
- Install an IP PBX at the Fire Station to provide voice and data to Ranch Central
- Install a Ruckus Wi-Fi system at the Fire Station to deliver VoIP and internet at Ranch Central
- Install wireless gateway and IP phone specific locations at Ranch Central for VoIP and internet access
- Connect the new voice services to the Adtran TSU600e at the HVAC building
- Connect the internet services to the existing router at the main house.
- Test and optimize all of the communications equipment provided under this proposal

3.0 Communications System Services Description:

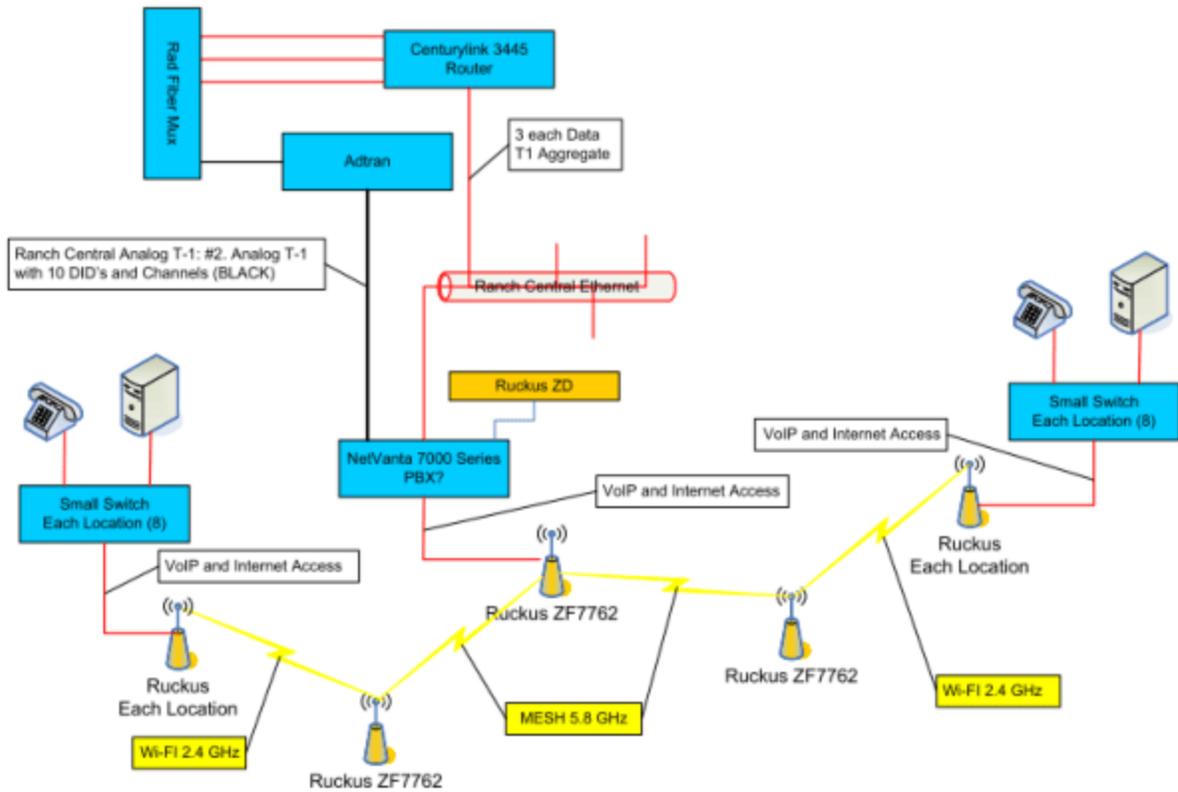
- Program and configure the T-1 to Fiber MUX's
- Program and configure the voice T-1 interface
- Program and configure the wireless link radios and interface
- Program and configure the Ruckus Wi-Fi system
- Program and configure the Adtran IP PBX
- Optimize all of the equipment provided for this proposal
- Test all of the systems for proper operation
- Provide on-site labor for extended warranty

4.0 System Diagrams



Zorro Ranch Central

Wireless	6/26/2012	rib
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5.0 System Equipment and Services Offered:

Voice and Data Communications System Restructuring, Equipment and Services	
Fiber Optic Cable, Installation in Customer Provided Conduit, Terminations and MUX Transport	\$11,473.24
Adtran IP PBX and 14 IP phones	\$6,563.00
Adtran T-1 Converter and Aggregation	\$3,890.00
Ranch Central Wi-Fi VoIP and Internet Delivery	\$11,427.00
Wireless Link with Wayside T-1 Transport for Main House	\$19,995.00

Miscellaneous Hardware, Cabinets, UPS and Hardware for Equipment Installation	\$7,129.01
Total Equipment cost	
	\$60,677.25
Installation and Optimization	\$17,530.00
Freight, Shipping and Handling	\$606.77
Gross Receipts Tax (7.0%)	\$5,516.98
Services Total	\$17,530.00
Total including Services	\$84,331.00
<i>Service Level Agreement, First Year</i>	
<i>Service Level Agreement, Second Year ;Includes two preventive maintenance service calls per year</i>	Included
<i>Service Level Agreement, Third Year ;Includes two preventive maintenance service calls per year</i>	\$
<i>Service Level Agreement, Fourth Year; Includes two preventive maintenance service calls per year</i>	\$
<i>Service Level Agreement, Fifth Year ;Includes two preventive maintenance service calls per year</i>	

Accepted
By:

Customer Signature

Date

Seller Signature

Date