



249 Muriel NE  
 Albuquerque, NM 87123  
 Phone: (505) 292-7509  
 Fax: (505) 299-4253  
 email: [REDACTED]

Date: May 16, 2011

**Quote**

**Customer**

Name Zorro Ranch  
 Attn: Scott Denett  
 Address \_\_\_\_\_  
 City Stanley St NM Zip \_\_\_\_\_  
 Phone [REDACTED]

Presented By:

Dale Schreffler

-- Val-Comm, Inc. appreciates the opportunity to provide you with this quote. If you have any questions or require additional information, please do not hesitate to ask. --

**MATERIALS & SERVICES**

Qty	Units	Tax	Description	Unit Price	TOTAL	
1	ea	<input checked="" type="checkbox"/>	Dragonwave Horizon Compact 11 Ghz, 10 Mbps, Upgradeable Microwave link	\$10,000.00	\$10,000.00	#
2	ea	<input checked="" type="checkbox"/>	Radio Waves 3' Dia., 11 Ghz Parabolic Antennas	\$1,500.00	\$3,000.00	#
1	ea	<input checked="" type="checkbox"/>	Dragonwave AC installation Kit including conn's., mounting, grounding and lightning arrestors	\$1,000.00	\$1,000.00	#
2	ea.	<input checked="" type="checkbox"/>	Dragonwave Horizon Compact Cabling Kits	\$400.00	\$800.00	#
48	hrs.	<input checked="" type="checkbox"/>	Labor to install, align, and test microwave link on towers @ Sandia Crest and Zorro Ranch locations	\$85.00	\$4,080.00	#
1	ea	<input checked="" type="checkbox"/>	FCC licensing fee for 11 GHz Microwave Link	\$2,500.00	\$2,500.00	#
1	ea	<input checked="" type="checkbox"/>	Misc shop supplies and hardware	\$100.00	\$100.00	#
SubTotal					\$21,480.00	
Shipping & Handling					TBD	
Taxes					\$1,476.75	
<b>TOTAL</b>					<b>\$22,956.75</b>	

**Terms:** 30 Days

**Shipping & Delivery:** 10 Days ARO

**Note:** Proposal may be withdrawn by us if not accepted within 60 days.

**Notes:**  
 Quote is to install a μ-wave link from Sandia Crest Time Warner dmark location to Zorro ranch tower location. Additional charges may apply for additional work or circumstances beyond Val-Comm's control.

**Thank You  
 for Your  
 Business!**