

**Proposal
Zorro Ranch
05/29/12
OPTION 1c**

We propose to provide and install a new KXNCP 1000 Pure IP Panasonic Telephone System, equipped for 8 analog lines, 48 IP licenses, 4 digital ports, 4 analog ports and 2 port Digital voice mail at your location to include:

- 1 – KX NCP 1000 Pure IP main unit, 2U, free slot, (4 small, 3 regular slots) w/o DSP card. Comes with 5 Communication Assistant Basic licenses.
- 1 – 64 Channel DSP Card, (16 IP trunk & 32 IP PT activation key, pre installed)
- 1 – 16 channel IP-PT activation key
- 2 – 4 analog line cards
- 1 – DHLC 4 port Hybrid station card
- 44 – 346 White IP 24 button display speaker telephones
- 1 – 305 White 60 button DSS console for operator station
- 1 – Voice mail, 2 port, 64 mailboxes, 4 hours voice storage, 2 way record and many other options. One year warranty, parts and labor. Expands to 6 ports and 8 hours.
- 1 – PRO 1400 VA UPS for electrical outages
- 1 – 36 x 18 x 19 wall rack
- 1 – 48 port POE switch
- 10 – 12 port CAT 5e patch panels

Available as follows:

Labor	\$5,400.00
Materials	\$22,375.00
Total Cost	\$27,775.00, plus tax

Proposal includes complete installation to an existing CAT 5e cable plant*, system programming, staff training, and a two year in-field parts and one year labor warranty on telephone equipment. Proposal excludes any phone company or long distance carrier company responsibilities. (Any system programming will be performed at no charge for 30 days after installation.) *Quote does not include any voice or data cable or terminations, which can be done on a time and materials basis, not included in this quote. Requires 50% upon acceptance, and 50% upon installation. This proposal is valid for 30 days.

Accepted By: _____ **Date:** _____