

Table 4 (continued)										
Base Salary Summary by Corporate Sales		Count	Average	Minimum	10th Percentile (10%)	First Quartile (25%)	Median (50%)	Third Quartile (75%)	90th Percentile (90%)	Maximum
\$.5-1 billion										
Aviation Dept. Mgr. I (does not fly)		2								
Aviation Dept. Mgr. II (does some flying)		26	145,114	72,000	92,000	108,000	135,800	174,000	197,000	243,000
Chief Pilot		39	120,652	58,500	85,000	103,000	120,000	135,000	160,000	220,000
Senior Captain		20	116,382	77,000	85,000	93,150	106,000	135,000	157,500	165,000
Captain		48	101,233	26,500	67,600	81,000	102,000	120,000	132,000	150,000
Copilot		7								
Director of Maintenance		16	117,907	84,000	85,000	95,000	120,000	130,000	137,000	160,000
Manager of Maintenance		1								
Maintenance Foreman		1								
A&P Maintenance Technician		6	75,850	55,000	55,000	55,000	62,400	92,700	92,700	100,000
Maintenance Technician Helper		1								
Avionics Technician		0								
Scheduler		7	55,504	45,000	45,000	45,000	60,000	60,000	64,900	65,630
Licensed Dispatcher		0								
Flight Attendant		4								
Line Service Personnel		3								
\$1-2.5 billion										
Aviation Dept. Mgr. I (does not fly)		2								
Aviation Dept. Mgr. II (does some flying)		19	135,526	90,000	90,500	110,000	126,500	150,000	170,000	231,000
Chief Pilot		24	131,548	82,000	93,000	104,997	126,000	154,825	171,500	190,000
Senior Captain		29	117,844	82,000	86,000	95,000	112,000	125,000	177,500	200,500
Captain		88	92,312	45,000	71,900	79,000	87,800	102,000	113,200	180,000
Copilot		5								
Director of Maintenance		13	99,586	70,000	80,000	82,000	98,000	108,000	120,000	148,000
Manager of Maintenance		4								
Maintenance Foreman		1								
A&P Maintenance Technician		8	73,647	52,000	52,000	63,000	70,000	80,000	85,000	100,672
Maintenance Technician Helper		2								
Avionics Technician		0								
Scheduler		9	42,089	26,000	26,000	32,000	40,000	45,000	60,000	60,000
Licensed Dispatcher		0								
Flight Attendant		2								
Line Service Personnel		1								