

Island Management, US Virgin Islands,

Have you found the right person for the Island Manager position? If you are still searching I have a keen interest in speaking with you. I have the background and professional skills you seek.

My career for the past 20 years has been in the private club, golf course and landscape management for high net worth clients in southern California.

I am currently responsible for all landscape management operations and staff at the private 250 acre estate owned by the Founder/ CEO of Oracle. His standards are world class. This property includes over 50,000 sq ft of living space and a world class 19 hole golf course with streams and lakes. It can be compared to Disneyland without the visitors. The day to day attention to detail and expectations of staff and their performance are second to none. I can bring that standard, an insightful point of view, with clear and candid communication and appropriate interaction with the principals, staff, and outside vendors.

I can successfully perform and manage all responsibilities for the island as outlined and handle all maintenance aspects of the property including:

- * Experience to include managing all operations and maintenance aspects of the island from generators, desalinization plants, plumbing, electrical, construction, landscaping equipment, to vehicles, boats, recreational vehicles, etc.
- * Domestic water systems/springs; water gathering; water augmentation plan; water purification & softening system
- * Buildings & Facilities (interior and exterior maintenance); structural repairs, carpentry, painting, etc.
- * Care and housekeeping of owners residence
- * Plumbing, heating, septic & electrical systems
- * Vehicles & equipment maintenance and repair
- * Private roads/walking paths/footbridges
- * Lawns/gardens/sprinkler system
- * Management & cultivation of large gardens
- * Clearing & cultivation of land
- * Management & coordination of all suppliers, service vendors & outside contractors related to property and facilities (electric utility, propane, fuel, trash pick-up, etc)
- * Interface & collaborate with hospitality operations management team during guest season
- * Work within a budget, while keeping accurate, detailed records

Having worked as a professional Agronomist past 20 + years, I understand the need to manage the soil properly. I have produced world class playing conditions on some very exclusive private clubs. I can bring that level of attention and detail to managing large acres of grasslands and other crops. I have designed and installed irrigation systems and I am comfortable reporting business activities and project updates to top level executives. I have initiated one of the largest non-commercial composting operations in the local region and can bring that knowledge to augment the ranch crop production.

I am accustomed to managing multi-million dollar operating budgets. My duties have included maintaining large fleets of specialized heavy equipment, vehicles, and ATV's. Mowing, sweeping, raking and general landscape work is second nature to me. I have worked with some of the most sophisticated irrigation and pumping systems in

the golfing world. I know how to perform equipment maintenance and do repairs as needed – as I am a hands-on, fairly mechanically inclined person.

Now let me mention my over achieving wife - My wife has a hospitality and education background. She can bring her corporate event planning insight, as well as 5-star standards of housekeeping to the property. She is extremely organized, a talented designer, an award winning teacher, and a former national sales superstar with Marriott. One of her many accomplishments was finishing a close second in a national sales contest for all Marriott properties in North America. My wife finished second in the country and did it working only part-time.

What can we give people who have just about everything in the world they could possibly want?
And how do we enrich the lives of those who are already rich?

I know how.

I believe we were tailor made to serve you and your guests for many years on your island. Let's talk and see if it is true.

Sincerely,

Darin Carlyle



PS - Final thoughts...

The more I experience people at all levels – be they Business Giants, Club Members, Board Members, or staff members, the more I have come to realize that no one cares how much you know until they first know how much you care about them. Let me explain - we think we have all the answers, and maybe we do, but that doesn't matter. Sure we're in charge and yes we talk about goals, the need to reverse engineer projects, and budget issues, but our employees don't care about any of that stuff for very long. We can communicate and engage and connect all we want, but no one really listens to us. They just smile and nod and go back to doing their jobs the way they always do. Our employees and our guests don't really care about what we want them to do until they know how much we care about them. When someone knows--truly knows--that you care about them, then they care about you. And when they know you care, they will listen to you... and they will do anything for you.

I hope we can talk.