



# Proposal

To: Brice Gordon  
Zorro Ranch Development Corp

From: Advanced Communications & Electronics, Inc.  
2417 Baylor Drive SE  
Albuquerque, NM 87106

Richard L Boltz

Date: March 5, 2013

We are pleased to submit our proposal on the following;  
enter sales summary detail here

Cost

Item	Quantity	Description	Each	Extended
1	7	Single Port POE Power Supply	\$42.75	\$299.25
2	2	Internet Office 700 UPS	\$224.08	\$448.16
3	2	Battery Backup 940 W UPS	\$730.80	\$1,461.60
4	25000	Corning, 6 strand, single mode armored fiber	\$1.56	\$39,000.00
5	4	Cyber X-Link, Splice Pedestal with Tray	\$593.75	\$2,375.00
6	48	SC Type Fiber connectors	\$25.00	\$1,200.00
7	4	Wall Rack mount w/Fusion Splice Tray loaded	\$373.75	\$1,495.00
8	1	ZoneDirector 1100 supporting up to 6 ZoneFlex Access Points	\$1,140.00	\$1,140.00
9	3	ZoneFlex 802.11n Outdoor Wireless Access Point	\$1,899.05	\$5,697.15
10	2	48 VDC Power Injector	\$93.10	\$186.20
11	7	Single Port Wireless Access Gateway	\$151.05	\$1,057.35
12	1	Outdoor Cabinet, 30" x 36" x 12" NEMA R3 with Backboard	\$620.76	\$620.76
13	1	Cat5e Outdoor UV Rated Gray 100 ft	\$332.60	\$332.60
14	3	Swing Frame. Open 19" Wall Mount Rack for Indoor Equipment	\$334.13	\$1,002.39
15	7	Transtector, DIN Rail Cross, CAT5e Surge Arrestor, 60 VDC, 1 Gig	\$63.00	\$441.00
16	7	Transtector, DIN Rail Cross T-1 Surge Arrestor, 60 VDC, 1 Gig	\$54.00	\$378.00
17	7	Small Form Factor Switch for each residence	\$236.60	\$1,656.20
18	7	One Legged Wall Mount Assembly	\$44.24	\$309.68
19	1	Miscellaneous installation Hardware, Clips, Lugs, Anchors, etc	\$630.00	\$630.00
20	1	Miscellaneous installation Grounding Cables, Wires, Lugs, etc	\$350.00	\$350.00
21	1	Partner Premium Support for ZoneDirector 1106	\$225.00	\$225.00
22	3	Partner Premium Support for ZoneFlex 7762, 7762-S	\$375.00	\$1,125.00
23	1.00	NetVanta 1638P, Managed Layer 3, 48 Port PoE Gigabit Ethernet Switch	\$5,031.85	\$5,031.85

1.01 profit

24	1.00	NetVanta 1534 (2nd Gen), Managed Layer 3, 24 Port Gigabit Ethernet Switch	\$1,140.10	\$1,140.10
25	2.00	Four Channel T1 Multiplexer, SC Conn, 1310 NM Single Mode Short Haul	\$930.00	\$1,860.00
		Subtotal Equipment Cost		\$69,462.29
		Labor, Installation & Optimization (see note 12 if this line item is over \$500.00)		\$ 36,361.88
		Frequency Coordination/FCC License		
		Freight		\$694.62
		Gross Receipts Tax 7.0000%		\$2,593.96
		Total		\$109,112.75
<i>Notice - the terms and conditions of this proposal are shown below.</i>				

Notes

- 1 This quote is good for 90 days.
- 2 Standard Terms - Net 15, Subject to credit approval. Leasing and financing options are available upon request.
- 3 Delivery - 4 weeks ARO (after receipt of order) is typical.
- 4 As used herein, "Proposal" means this document, also referred to as "Sales Agreement" once signed by "Seller" and "Customer", or by acceptance of a Customer provided purchase order. "Seller" means Advanced Communications and Electronics, Inc.; "Customer" means the customer named on the front of this "Proposal"; "Product" means the equipment and or parts Customer is purchasing from Seller, as more particularly described on the front of this "Proposal"; and "Manufacturer" means the manufacturer(s) of the Product.
- 5 Seller hereby disclaims any express or implied warranties regarding the Product, including, but not limited to, warranties of merchantability and/or fitness for a particular purpose. Customer acknowledges that the Product is sold "AS IS," and that the Manufacturer's warranty, if it exists, is the only warranty applicable to the Product.
- 6 Customer agrees that its sole remedy for any nonconforming Product is the return of the Product and a refund of the purchase price. In no event shall Seller be liable to Customer for any consequential or incidental damages resulting from any nonconforming Product. Returned products must be returned in unused condition and in the original packaging.
- 7 Customer may return conforming Product to Seller, at Seller's sole discretion, within thirty (30) days of purchase for a refund of the purchase price. Seller has discretion to withhold up to a twenty percent (20%) restocking fee from any such refund.
- 8 Customer shall pay to Seller all costs and expenses, including court costs and reasonable attorney's fees, incurred by Seller in exercising any of its rights or remedies under this "Sales Agreement" or enforcing any of the provisions hereof.
- 9 This "Sales Agreement" shall be governed by and interpreted in accordance with New Mexico law. Any lawsuit related to this "Sales Agreement" shall be brought in a court of competent jurisdiction in Bernalillo County, New Mexico.
- 10 If any provision of this "Sales Agreement" is determined to be invalid or unenforceable, the remainder of this "Sales Agreement" shall not be affected thereby.
- 11 Customer acknowledges that it has read and understands the terms and conditions of the "Sales Agreement" and agrees to be bound by them. This "Sales Agreement" sets forth the entire agreement and understanding between the parties relating to the subject matter hereof, and supersedes any and all prior understandings and agreements, oral or written, made between the parties regarding the subject matter hereof.
- 12 Refer to Installation Agreement form for additional installation details and terms and conditions relating to the equipment installation. This additional form is required on all installations over \$500.00.

Accepted By: \_\_\_\_\_  
Customer Signature Date

\_\_\_\_\_  
Seller Signature Date

**From:** Richard Boltz <rboltz@advtwoway.com>  
**Subject: Updated Quote**  
**Date:** March 5, 2013 10:35:56 AM EST  
**To:** "Richard Kahn (richardkahn12@gmail.com)" <richardkahn12@gmail.com>  
**Cc:** "Brice & Karen Gordon (lsj.island@gmail.com)" <lsj.island@gmail.com>, "zorro.office@gmail.com" <zorro.office@gmail.com>, Pat Mosca <pmosca@advtwoway.com>  
▶ 1 Attachment, 44.3 KB

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Richard,

I added the equipment breakdown with part numbers for the fiber. The Tax is for labor only. I am still reviewing the document to see if I can make any additional adjustments or discounts. This is a not to exceed amount. Let's talk when you get a chance to look at this. I am in the office.

Thanks,

Richard L. Boltz  
Project Manager  
Advanced Communications and Electronics  
2417 Baylor SE  
Albuquerque, NM 87106  
505-244-3321 ext 131  
505-269-6819 cell



[Zorro Quote...pdf \(44.3 KB\)](#)

- » Cable
  - » Fiber Optic Cable
    - Multimode 62.5/125 Fiber Cable
    - » Singlemode 9/125 Fiber Cable
      - Indoor / Outdoor
      - Indoor
      - » Direct Burial
        - Aerial / Burial In Duct
        - Figure - 8
        - Duplex & Simplex Patch Cord Fiber
        - Multimode 50/125 Fiber Cable
  - Pre-Terminated Fiber Assembly
  - Outside Plant Cable Low Voltage
  - Cat3 and Telephone Cable
  - Cat5E Ethernet Cable
  - Cat6 Ethernet Cable
  - Cat6A Ethernet Cable
  - Coax Cable
  - Stranded Cable
  - Fire Alarm Cable
  - Thermostat Cable
  - Clearance Items
  - Belden Cable

## 6 Fiber Armored Direct Burial Singlemode Fiber Optic Cable (Per Ft) - Corning Cable Systems

Item#: COR-006EUC-T4101D20

Usually Ships In 2 Days

Quantity Price

1 - 2499 \$0.71

2500+ \$0.55

1 ADD TO CART >>>

### CORNING

- Description
- Features
- Specifications
- Videos
- Downloads

Corning Cable Systems ALTOS® Lite™ Gel-Free, Single-Jacket, Single-Armored fiber optic cables are designed for campus backbones in direct-buried installations. The loose tube design provides stable and highly reliable transmission parameters for a variety of voice, data, video and imaging applications. These cables also provide high-fiber density within a given cable diameter while allowing flexibility to suit many system configurations.

The single armored construction provides additional crush and rodent protection with a high-strength ripcord under the armor for easy stripping. Gel-free means the cables are fully waterblocked using craft-friendly, water-swallowable materials which make cable access simple and require no clean up. The flexible, craft-friendly buffer tubes are easy to route in closures, and the SZ-stranded, loose tube design isolates fibers from installation and environmental rigors while allowing easy midspan access. These cables have a medium density polyethylene jacket that is rugged, durable and easy to strip.

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### Related Items

 6 Strand Outdoor Fan Out Kit  
**Price: \$46.99**  
[More Details >](#)

 Corning Fiber Optic Kit TKT-UNICAM-PFC  
**Price: \$1,899.99**  
[More Details >](#)

 Customer Rating **4.9 / 5**  
 Great to work with. Personal service.  
 100%  
 GUARANTEED real customer feedback