

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Fwd: Lutron upgrade proposal

Date: Sat, 28 Mar 2015 19:21:26 +0000

Attachments: homeworksqs.pdf; 9E71st_Street_Proposal_2015_Mar_24.pdf

Inline-Images: image001.png

i have not yet reviewed but cost of 327,958 seems insane..
merwin is getting concerned as existing lutron system is old and it has been very difficult to obtain parts
is there any other companies you would like me to look at?
please advise

Richard Kahn
HBRK Associates Inc.

[REDACTED]
New York, NY 10022

tel [REDACTED]

fax [REDACTED]

cell [REDACTED]

Begin forwarded message:

From: "[REDACTED]" <[REDACTED]>

Subject: Lutron upgrade proposal

Date: March 26, 2015 at 10:22:57 AM EDT

To: Richard Kahn <[REDACTED]>

Hi Rich,
Please review...

Thanks

Merwin Dela Cruz
[REDACTED]

Begin forwarded message:

From: Joe Bierniak <[REDACTED]>

Date: March 26, 2015 at 10:04:21 AM EDT

To: "[REDACTED]" <[REDACTED]>

Subject: follow up

Merwin,

Attached is the proposal to replace and up grade the three Lutron control panels. The proposal is a complete turnkey solution and includes the following:

- Removal and disposal of all old Lutron equipment.
- Installation by licensed electrical contractor of a new Lutron Homeworks QS system into existing locations.
- New wall control stations
- Programing and testing of the new Homeworks QS system.
- Proautomated project management

The time line for the project would be 2-4 weeks to order material, minimum of 1 week lead time to set up electrical contractor, 1-2 weeks depending on site access to complete removal and installation of new equipment, depending on site access 1-2 weeks to complete system programing and testing.

If you have any questions please let me know. I have included a brochure on Homeworks QS for your review, it is the system that is the new direct replacement to what you have. Proautomated will be glad to provide residential references on request. Thank you for the opportunity.

Best regards,

Joe Bierniak



www.proautomated.com

