

From: [REDACTED]

To: "Je vacation" <jeevacation@gmail.com>

Subject: Fw: G-IV

Date: Thu, 19 Apr 2012 14:58:27 +0000

Importance: Normal

Attachments: 1992_GIV_HMA.pdf; Resize_of_기내식_copy.jpg; 9A7S1164.JPG;
Resize_of_9A7S6034.JPG; Resize_of_Untitled_089.jpg

Update,,, I have told Fred the broker our offer of \$5.5M
Please advise if you want me to make a verbal offer or LOI via Darren? And what price,?
Thank you,
Larry
Sent via BlackBerry by AT&T

From: "Fred Wagner" <[REDACTED]>

Date: Thu, 19 Apr 2012 09:51:42 -0500

To: <[REDACTED]>

Cc: <[REDACTED]>

Subject: G-IV

Hi Larry:

I hope you had a good trip to St. Thomas. Attached are some additional photos of the aircraft and an excerpt from the Blue Book.

1. Engines just completed overhaul and returned.
2. Last 72 months inspection was completed 28 December 2009.

To confirm, we have not yet listed the aircraft and it does not show up on AMSTAT or JETNET. After my discussion last night, they agreed to allow me to wait before posting the aircraft until you have an opportunity to make an offer. I told them that you would probably make a decision in this regard within a few days. I explained that you were planning a trip to Asia in May and they also said that an agreed offer with deposit would hold the aircraft off market until after your visit and acceptance/rejection. Not sure where we could arrange a formal pre-buy, but that should not be a difficult problem to address.

As you probably know, there are pluses and minuses with being the first out of the gate on this aircraft. While we both recognize that they will not realize 9 million dollars for the aircraft, if you really want it, I think we will need to get them a somewhat realistic offer. I can have some influence in the outcome, but if they feel like they are being taken advantage of, negotiations won't get very far.

In any case, the ball is in your court. Let me know your thoughts as soon as possible.

Thanks

Best Regards

Fred Wagner

Office: [REDACTED]

Cell: [REDACTED]

Fax: [REDACTED]

