

**From:** [REDACTED]

**To:** "Je vacation" <jeevacation@gmail.com>

**Cc:** "Rich Kahn" <[REDACTED]>, "Darren Indyke" <[REDACTED]>

**Subject:** Fw: GIV Paint Quote

**Date:** Thu, 24 Jan 2013 22:35:19 +0000

**Importance:** Normal

**Attachments:** George\_Bajo.vcf; GIV\_Paint\_Quote.pdf

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Jeffrey,

Paint quote for generic GIV,. This paint shop is known to be the best,.I've seen there work,.  
Still could negotiate a lower price if we need the paint slot. Most likely \$150k out the door at any date,.  
22 day total down time.

I figured to address paint slot, since most shops require lead time for aircraft input.

Thx,.

Larry

Sent via BlackBerry by AT&T

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**From:** [REDACTED]

**Date:** Thu, 24 Jan 2013 17:19:46 -0500

**To:** <[REDACTED]>

**Cc:** <[REDACTED]>; <[REDACTED]>

**Subject:** GIV Paint Quote

Mr. Visoski,

The following is the paint proposal you requested. Please note that the proposal is a standard quote with our normal pricing.  
The current available paint slots and associated discounts off of the quoted prices are as follows:

Feb. 1 25% discount  
Feb. 8 20% discount  
Feb. 15 15% discount  
Feb. 22 10% discount

Please note that the pricing in the proposal is the out the door price. Once you identify which paint slot that you would like I will revise the proposal to include the proper discount.

The downtime required to complete the paint job is 22 calendar days from start to finish.

If you have any questions at all please don't hesitate to call me at any time.

Thank you for the opportunity to provide this information to you.

**Kind regards,**

**George Bajo**  
**Completion Sales Representative**  
**Duncan Aviation-BTL**  
**Phone:** 1-[REDACTED] **Ext.** [REDACTED]  
**Direct Line:** 1-[REDACTED]  
**Cell:** 1-[REDACTED]  
**Fax:** 1-[REDACTED]

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