

From: Tazia Smith <[REDACTED]>

To: jeevacation@gmail.com

Cc: [REDACTED], Paul Morris <[REDACTED]>, Vahe Stepanian <[REDACTED]>

Subject: Re: Put your Lloyds 8% fixed- to-float CoCo up for tender? [C]

Date: Mon, 31 Mar 2014 18:52:14 +0000

Inline-Images: unnamed; unnamed(1); unnamed(2); unnamed(3); unnamed(4)

Classification: Confidential

got it. will do.



Tazia Smith

Director | Key Client Partners - US

DB Securities Inc
Deutsche Asset & Wealth Management
345 Park Avenue, 10154-0004 New York, NY, USA
Tel. [REDACTED]
Fax [REDACTED]
Mobile [REDACTED]
Email [REDACTED]

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From: Jeffrey Epstein <jeevacation@gmail.com>
To: Tazia Smith/db/dbcom@DBAMERICAS,
Date: 03/31/2014 02:42 PM
Subject: Re: Put your Lloyds 8% fixed- to-float CoCo up for tender? [C]

ok

On Mon, Mar 31, 2014 at 2:34 PM, Tazia Smith <[REDACTED]> wrote:
Classification: Confidential

Jeffrey -

Consider putting your Lloyd's CoCo up for tender. Vanshree (Vinit's team in London) reviewed with us together:

EFTA01195796

Your Lloyds 8% fixed-to-float CoCo (trading ~107.50, cusip G5433BBG8, 144A CoCo) is up for voluntary tender. Lloyds is offering to exchange up to \$5bn of outstanding CoCos that do not currently count as going-concern capital for new-issued CoCos that will **count as capital, likely be more liquid, and not be subject to a perpetual regulatory call** (detail below). There are ~\$8.4bn outstanding CoCos that qualify for tender. Lloyd's is going to swap \$5bn of outstanding for new CoCos. Your issue is low on the waterfall of that \$8.4bn that could be swapped; **may not be exchanged at all or could be pro-rated**. New bond will have a **7.5% coupon that floats at 5yr MS +476bps in 2024** (callable in 2024). Details below, source: Pershing LLC as of 3/31/14.

Your cost basis is 108.25 (**down \$22,500k MTM on 3mm face**, does not include coupons collected)

Exchange ratio will be at 105.75 + accrued (\$24k per 1mm as of today), ~6.8% yield vs ~6.5% current. Benefits include no perpetual regulatory call, and liquidity.

Speak with you soon,
Tazia

Lloyd's G5433BBG8 - 1yr price history



Description	LBG CAPITAL NO 1
Symbol	LYG.HT
CUSIP	G5433BBG8
Offer	EXCHANGE
Offer Description	EXCHANGE OFFER
Subject To IRC 302 Withholding	NO
Other Offers Available	

Offer Dates

Cut-Off Date	03/31/2014	Cut-Off Time	19.00.00
Withdrawal Date		Withdrawal Time	00.00.00
Expiration Date	04/02/2014	Expiration Time	10.00.00
Protected Date			

Offer Details

Odd Lot	Over Subscribe
Minimum Bid	Maximum Bid
Increments	Multiplier Factor

++ UPDATE 03/28/14 : AGENT HAS ADVISED THAT PARTICIPATING BENEFICIAL OWNER NAME WILL NEED TO BE DISCLOSED. PERSHING WILL DISCLOSE AS REQUIRED.++++++

UPDATE: THE AGENT HAS ADVISED HOLDERS MAY EXCHANGE THEIR NOTES IN A MINIMUM DENOMINATION OF USD1,000 AND MULTIPLES THEREOF.

+UPDATE 03/13/14: THE CONVERSION PRICE OF THE NEW NOTES IS USD1.072 NOT USD1,072 AS PREVIOUSLY ANNOUNCED. +

NO MAILING WILL BE MADE TO HOLDERS. IF YOU ARE ELIGIBLE AND WISH TO REQUEST A COPY OF THE MATERIAL PLEASE SEND A SERVICE CENTER TO CORPORATE ACTIONS, VOLUNTARY, OFFER - EXPIRING.

FOREIGN RESTRICTIONS: RESTRICTIONS APPLY TO BENEFICIAL HOLDERS IN THE SWITZERLAND, UNITED KINGDOM, ISLE OF MAN, JERSEY, GUERNSEY, BELGIUM, FRANCE AND ITALY.

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GENERAL OFFER TERMS: IN 2009, LBG UNDERTOOK A SIGNIFICANT CAPITAL RAISING EXERCISE IN ORDER TO REINFORCE THE GROUP'S GOING-CONCERN CAPITAL RATIOS, AND TO MEET THE FINANCIAL SERVICE AUTHORITY'S STRESS REQUIREMENTS. AS A COMPONENT OF THE EXERCISE, THE GROUP ISSUED 33 SERIES OF ENHANCED CAPITAL NOTES (ECNS), WITH A NOMINAL OF USD8.4BN (BRITISH POUNDS) CURRENTLY OUTSTANDING.

THE EXISTING NOTES CONDITIONS OF THE ECNS INCLUDE A REGULATORY CALL RIGHT SHOULD, AMONGST OTHER THINGS, THE ECNS CEASE TO BE TAKEN INTO ACCOUNT FOR THE PURPOSES OF ANY STRESS TEST APPLIED BY THE PRA IN RESPECT OF CORE CAPITAL. WHILST STILL UNCERTAIN, MANAGEMENT OF LBG BELIEVE RECENT DEVELOPMENTS RESULTING IN HIGHER CAPITAL REQUIREMENTS FOR BANKS MAKE IT LIKELY THAT THE ECNS WILL NOT PROVIDE GOING CONCERN BENEFIT UNDER FUTURE STRESS TESTS. AS A RESULT THE GROUP'S CET1 RATIO IS SUBSTANTIALLY LOWER THAN THE CORE TIER ONE RATIO ON WHICH THE CONVERSION TRIGGER OF THE ECNS IS BASED. LBG IS LAUNCHING A PRIORITIZED EXCHANGE OFFER TO ELIGIBLE HOLDERS OF ECNS TO EXCHANGE THEIR ECNS FOR NEW ADDITIONAL TIER ONE SECURITIES AT A PRICE CONSISTENT WITH CURRENT TRADING PRICES. THE OFFER PROVIDES ELIGIBLE HOLDERS TO ELIMINATE THE UNCERTAINTY AROUND THE REGULATORY CALL RIGHT IN

THE ECNS. IN ADDITION, SUCH EXCHANGE OFFERS ARE EXPECTED TO RESULT IN SUFFICIENT ADDITIONAL TIER ONE SECURITIES BEING ISSUED TO MEET THE GROUP'S MEDIUM-TERM ADDITIONAL TIER ONE TARGET.

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EXCHANGE RATIO FOR THE ABOVE NOTES: USD1,057.50 PRINCIPAL AMOUNT OF NEW NOTES PER USD1,000 PRINCIPAL AMOUNT OF OLD NOTES, PLUS ACCRUED AND UNPAID INTEREST, UP TO, BUT NOT INCLUDING, THE SETTLEMENT DATE, SUBJECT TO PRORATION.

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EXPECTED PROCEED SECURITY DETAILS:

ISIN: US539439AG42

FIRST CALL DATE/OPTIONAL REDEMPTION DATE: 06/27/2024

+

INITIAL COUPON: 7.50 PERCENT ANNUM

RESET COUPON: 5-YEAR MS+4.76 PERCENT

CONVERSION PRICE: USD1.072

+

THE EXCHANGE OFFER IS CONDITIONED UPON RECEIVE VALID OFFERS TO EXCHANGE THAT, IF AND WHEN ACCEPTED, WOULD RESULT IN LBG ISSUING ADDITIONAL TIER ONE SECURITIES OF THE RELEVANT SERIES IN SATISFACTION OF THE MINIMUM NEW ISSUE SIZE CONDITION. THE MINIMUM NEW ISSUE SIZE FOR THE ABOVE NOTES IS USD750,000,000.

+

EXCHANGE CAP: THE EXCHANGE OFFER IS CONDITIONED UPON THE MAXIMUM NEW ISSUE SIZE. THE MAXIMUM NEW ISSUE SIZE FOR THE ABOVE NOTES IS USD1,675,000,000.

THE EXCHANGE PRIORITY AND THE MAXIMUM NEW ISSUE SIZE APPLICABLE TO EACH EXCHANGE OFFER ARE INDEPENDENT FROM THOSE SET FOR THE OTHER EXCHANGE MATERIAL FOR FULL PRORATION DETAILS.

+++++++THE ABOVE NOTES HAVE A PRIORITY LEVEL OF THREE.+++++++

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CASH IN LIEU OF FRACTIONAL NEW NOTES WILL BE PAID (THOSE NOT MULTIPLES OF USD1,000 PRINCIPAL AMOUNT).

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//IF YOU ARE ELIGIBLE AND WISH TO EXCHANGE OLD NOTES FOR THE NEW NOTES VIA IFA, SELECT 'POSITIONS' THEN 'OPTION 1' UNDER THE EXCHANGE OFFER.

TO EXCHANGE VIA THE REOR SYSTEM USE OFFER CODE 'EXC'.

PLEASE NOTE THAT IN GENERAL TERMS, THE PAY DATE FOR VOLUNTARY CORPORATE ACTIONS IS APPROXIMATELY 7-10 BUSINESS DAYS AFTER THE OFFER EXPIRES. CV



Tazia Smith

Director | Key Client Partners - US

DB Securities Inc
Deutsche Asset & Wealth Management
345 Park Avenue, 10154-0004 New York, NY, USA
Tel. [REDACTED]
Fax [REDACTED]
Mobile [REDACTED]
Email [REDACTED]

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