

**From:** Richard Kahn <[REDACTED]>

**To:** Jeffrey Epstein <jeevacation@gmail.com>

**Cc:** Larry Visoski <[REDACTED]>

**Subject:** Fwd: JetSuite Quote #105858 | TEB-BED-TEB | 4/21-4/23

**Date:** Thu, 03 Apr 2014 20:37:55 +0000

**Attachments:** Jeffrey\_Epstein-105858-001.pdf

**Inline-Images:** Screen\_Shot\_2014-04-03\_at\_11.29.18\_AM.png; Screen\_Shot\_2014-04-03\_at\_10.35.49\_AM.png;  
Screen\_Shot\_2014-04-03\_at\_10.36.52\_AM.png

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attached is jetsuite quote for CJ3 from TEB-BED round trip totaling 8,417.98  
i questioned why pricing went up approx 15% from 6 months ago (see attached)  
explanation was increase in hourly rates, reposition fees since not roundtrip in 12 hours and airport fees

i then asked about becoming a jetsuite member  
50k member saves approx 6%  
100k member saves approx 8%

i received another quote from delta private jets (i will forward in next email) for light jet in the amount of 16,070.00

please advise if i should reserve trip? membership? if so \$ level?

Richard Kahn  
HBRK Associates Inc.

**From:** Mark Wieser <[REDACTED]>

**Subject:** Re: JetSuite Quote #84472-003 | TEB-BED-TEB 10/23

**Date:** April 3, 2014 11:45:25 AM EDT

**To:** Richard Kahn <[REDACTED]>

**Cc:** Larry Visoski <[REDACTED]>

You're welcome. Below are the rates at each customer level for this flight. Keep in mind, the SuiteKey membership rates are a pre FET number. Our SuiteKey clients pre-pay the FET upfront on the membership deposit, therefore, the amounts listed below are the exact dollar amounts deducted from their account.

Teterboro (KTEB)		⇄	Bedford (KBED)	
JetSuite Edition CJ3 / 6 Passenger / with WIFI			Roundtrip	
<b>Launch Special</b>				
Non-Member	\$8,417.98		FET Included	
SuiteKey 50K	\$7,480.68		No FET	
SuiteKey 100K	\$7,364.00		No FET	
SuiteKey 200K	\$7,247.34		No FET	
SuiteKey 400K	\$7,130.68		No FET	

Breakdown:	
Fuel	\$341.00
GPU	\$14.53
Other	\$234.48
Parking	\$38.42
Reposition	\$854.00

**YEAR END FINANCIAL PLANNING?**  
 Lock in JetSuite's 2013 hourly rates by purchasing a [SuiteKey Membership](#) now!

Hourly rates for all SuiteKey contracts signed and funded after **January 10, 2014** will **increase** by \$116 on the JetSuite Edition CJ3 and \$172 on the Phenom 100, across all Membership levels. Contract and fund anytime between now and **January 10th** to beat the rate **increase!**

Cost Per Planned Flight Hour (Not Including Airport Fees)				
Membership Level	Phenom 100		JetSuite Edition CJ3	
	CURRENT	JAN 11,2014	CURRENT	JAN 11,2014
50K	\$3,528	\$3,700	\$4,284	\$4,400
100K	\$3,428	\$3,600	\$4,184	\$4,300
200K	\$3,328	\$3,500	\$4,084	\$4,200
400K	\$3,228	\$3,400	\$3,984	\$4,100

The value/benefits of joining the SuiteKey program include:

- Lower hourly rates - the average **minimum** membership savings in total from our non-member rates are:
  - For \$50k member = \$3,000
  - For \$100k member = \$8,000
  - For \$200k member = \$20,500
  - For \$400k member = \$49,000
- Additional \$300/hour minimum savings on Peak Days
  - Non-members pay an additional \$300/hour for peak day travel. Peak days include all Friday, Sundays and Holidays. You can view the specific peak days on our website by clicking [HERE](#)
- Membership funds never expire
- Twice the complimentary wait time (30 minutes)
- More flexible change/cancellation policy - no penalty to cancel a reservation outside of 24 hours
- Priority booking

Please let me know if I can help with anything else.

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**Mark Wieser**  
Director of Sales

[REDACTED]

Now offering free fleet-wide [REDACTED]

[REDACTED]

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On Thu, Apr 3, 2014 at 11:18 AM, Richard Kahn <[REDACTED]> wrote:

thank you for your explanation  
if we became a 50k member what would discount / pricing be?  
please advise

Richard Kahn

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**From:** Mark Wieser <[REDACTED]>  
**Subject:** Re: JetSuite Quote #84472-003 | TEB-BED-TEB 10/23  
**Date:** April 3, 2014 11:01:04 AM EDT  
**To:** Richard Kahn <[REDACTED]>  
**Cc:** Larry Visoski <[REDACTED]>

Richard,

The causes of the increase are:

1) The quote from October (#84472) was priced at the discounted round trip rate, even though the actual flight criteria didn't qualify for the discount. To qualify for the round trip discount between New York and Boston the entire flight would have to complete within 12 hours. When a flight qualifies for the round trip discount, the "reposition cost" within the airport fee is waived. Currently, the reposition cost for BED is \$854. See example below. This is direct from our pricing tool on [REDACTED]

2) On January 10th we had a slight price increase to the base hourly rates. The CJ3's rate went up by \$116 per hour. Below is a quick snapshot of an e-blast that went out at the end of last year.

3) We reevaluate our airport fees twice a year; once in January and July. Depending on our cost to operate from a specific airport, the airport fee may go up or down. TEB's airport fee went from \$761 to \$830, an increase of \$69. BED's airport fee went from \$1,444 to \$1,482, an increase of \$39. Overall, the airport fee cost went up by \$108 per leg on this route in early January.

The increase in cost for your most recent quote came from the combination of the round trip discount that was offered on your quote from October, the hourly rate increase on January 10th, and the airport fee increase in January. I hope this explanation helps. Please email or call if I can help with anything else.

Best,  
Mark

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**Mark Wieser**  
Director of Sales

O: [REDACTED]

Now office [REDACTED]  
[REDACTED]

[REDACTED] Richard Kahn <[REDACTED]> wrote:

attached is last quote we received from jet suite - approx 6 months ago  
please advise how pricing has increased 20%  
thank you

Richard Kahn  
HBRK Associates Inc.  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**From:** Guest Services <[REDACTED]>  
**Subject:** JetSuite Quote #105858 | TEB-BED-TEB | 4/21-4/23  
**Date:** April 3, 2014 9:38:52 AM EDT  
**To:** Richard Kahn <[REDACTED]>  
**Cc:** lvjet <[REDACTED]>, Mark Wieser <[REDACTED]>

Good morning,

On behalf of Mark Wieser, please find attached your requested quote from Teterboro to Bedford on April 21st at 10am, returning April 23rd at 8pm. If you wish to confirm this reservation, please reply back with the following in the body of the email: ***I agree to all terms and conditions of quote #, you may charge the credit card on file ending in 6012.***

If you wish to utilize a different credit card than the one listed above, simply fax [REDACTED] following items:

1. Signed version of the attached quote
2. Completed credit card form - second page of the attached quote
3. Scanned copy of the credit card and photo ID

If you are aware of passenger names, weights, and birth dates (for passengers new to JetSuite) or any ground transportation requests, please provide them when confirming your reservation. Please also note luggage weight if planned to be excessive. If you are unaware of this information at this time, please let us know prior to your departure.

I look forward to your response and the opportunity to service this JetSuite flight for you. Please note that all quotes are subject to an availability check at the time of booking. If I can answer any questions, please feel free to email or call [REDACTED] (x2).

*\*\*Please be advised that any flight leg operated on a Friday or Sunday is subject to peak day pricing\*\**

Regards,

Stephanie Serrano

[REDACTED]  
[REDACTED]  
[REDACTED] de WiFi  
[REDACTED]

[REDACTED]

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