

**From:** Richard Kahn <[REDACTED]>

**To:** "jeffrey E." <jeevacation@gmail.com>

**Subject:** Naiad Boat

**Date:** Thu, 22 May 2014 20:51:56 +0000

**Attachments:** 12.9m\_Proposal\_A.pdf; 12.9m\_Setton\_v2.pdf

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Just had a nice conversation with Steve, the owner of Naiad Newport, RI. Steve has been a licensed builder of Naiad since 2003 and built 80 boats over the past 11 years. He currently has 9 boats under construction and has 40 employees split between two plants in RI: Portsmouth where assembly is finished and Pemberton where the hulls are fabricated. Steve builds boats for commercial, private & military customers. He is currently building two 12.9 meter boats for Jack Setton which he said had very little paint (deduction of 15,000) for 429,000. All of boats sold are turn key with 2 or 3 engines (300's or 350's) and with life jackets, safety gear, etc. Boats are only custom built and take approximately 5-6 months to complete. I will need guidance from you to obtain more accurate pricing. A few more emails to follow..

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
cell [REDACTED]

Begin forwarded message:

**From:** "Stephen, Jr. Connett" <[REDACTED]>

**Subject:** RE: contact info

**Date:** May 22, 2014 at 4:18:42 PM EDT

**To:** Richard Kahn <[REDACTED]>

Hi Richard

Attached is the info on the 12.9 meter pictured with twins. We would recommend triple 300s or 350s to most customers.

This would likely be an ideal platform for the client. He could comfortably run to St. Croix or even as far as St. Martin if he ever desired to.

Thanks

Steve

Stephen Connett Jr.

President  
Naiad Inflatables of Newport  
300 High Point Avenue  
Portsmouth, RI 02871  
401-683-6700 Office  
401-683-6660 Fax  
[REDACTED] Cell  
[REDACTED]

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**From:** Richard Kahn [[mailto:\[REDACTED\]](mailto:[REDACTED])]  
**Sent:** Thursday, May 22, 2014 3:56 PM  
**To:** Stephen, Jr. Connett  
**Subject:** contact info

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