



Presented by Keith Greenhouse  
Keith@pavillionagency.com

## Kevin F. Vanacore

---

### CAREER SUMMARY

Several years of management experience on Select Estate Properties. Recent Projects include updating several Estate Properties with Integrated Systems including Audio Visual, Automated Lighting Systems, and additional Smart Home Technology. Experienced Project Manager capable of working with municipal & county governments, contractors, architects, & interior designers. Excellent completion record concerning significant building & renovation projects. Proficient in establishing cost cutting measures on all operations. Strong background involving breeding & racing thoroughbred horses. Significant knowledge of the marine industry, including care & operation of boats & dock construction. Experience relevant to design & construction process of world class Yachts.

#### **2012-Present Estate Manager**

**Four Private Estates owned by a Forbes List Member**

**Jupiter Island, FL - Long Island, NY - Nantucket, MA, Jackson Hole, WY**

Management of oceanfront construction project of a Private Estate on Jupiter Island, FL, Estate Management responsibilities including staffing, budgeting, and overseeing capital improvement projects on owner's portfolio of properties. Presently upgrading all owner's properties with Smart Home Integrated Systems controlling Audio Visual, Lighting, Network, and Security Systems.

#### **2002 - 2012 Estate Manager**

**Six Private Estates owned by a Forbes 100 List Member**

**Chicago, IL - Lake Forest, IL - Lake Geneva, WI - Aspen, CO - Ocala, FL - Ocean Hammock, FL, Palm Beach, FL, Martha's Vineyard, MA**

Present responsibilities include management of Six select properties for a high profile Business Executive. Director of several large-scale construction & renovation projects. Development and Management of 1,587 acres of Equestrian Operations. Initiated several significant property acquisitions. Responsible for recruiting all estate personnel. Overseer of a private Automobile Collection, Vintage & Modern Boat Collection, and all personal family assets. Recent Projects completed include multiple home renovations, building a World Class Polo Facility, and a large scale pond & irrigation system.

Presently the owner's representative on the construction of a 57 meter Tri-deck World Exploration Yacht.

**1998 – 2002 Estate Manager**  
**Three Private Estates owned by a Forbes 100 List Member**  
**Mill Neck, NY – Millbrook, NY – Jupiter Island, FL**

Daily management of three select estates totaling in excess of 325 acres. Responsible for management & hiring of household and grounds staff on each estate, security of estates, and liaison to all vendors & trades conducting business with the properties. Participated in major land acquisitions with owner. Project Manager for large building and renovation projects, including a one of a kind Victorian Palm Conservatory. Extensive experience working with architects, designers, general contractors, and municipal & county governments. Additional responsibilities included management of aviation division & large marine division consisting of two yachts, powerboats, and personal watercraft. Initiated sound budgeting & marketing programs on an acquisition of a 900-acre golf and country club.

**1994 – 1998 Property Manager**  
**Old Salem Farm**  
**North Salem, NY**

Responsible for the day to day maintenance of the grounds, homes, & buildings on this Westchester County Property. Directed all public and private events at property. Designed and directed renovations to property including property clearing & all aspects of pasture and fencing layout. Recruited all personnel. Created a working budget for property maintenance. Improved efficiency of staff and daily operations, resulting in reduced operating costs. Established favorable terms & pricing with vendors supplying goods to Old Salem. Responsible for selection, operation, and maintenance of all equipment necessary for maintenance of the property.

**1985 – 1994 Estate/Farm Manager**  
**Winter Haven Farm** **Courtland Farm**  
**Ocala, FL** **Easton, MD**

Directed all operations of two Estate/Farm properties in excess of 700 acres. Developed highly successful programs involving the breeding and racing of thoroughbred horses. General lawn & pasture care, tree care, selection & operation of all necessary tractors, machinery, & equipment. Worked directly with all tradesman & contractors on repairs, renovations, and additions to the properties. Extensive work with town & country governmental agencies involving permitting for new projects.

*Winter Haven Farm:*

Directed & organized an extensive thoroughbred farm/estate property from inception. Improved quality of lawns and pasture, safety pruning of all large specimen trees, additional planting & irrigation of new trees on this 200 acre property. Repairs & renovations to several of the existing structures, directed the construction of new homes and associated buildings for the property. Recruited and trained staff members to assist with care of property.

*Courtland Farm:*

Relocated to Maryland to take charge of the development of a new 500 acre waterfront estate. Conceptualized & coordinated designs of barns, fence lines, roadways, water systems, & pastures for a virgin property. Hands-on care of lawns, pastures, buildings, & homes. Repaired bulkheads along the waterfront & rebuilt boat docks on the property.

**1979 – 1985 Estate/Farm Manager  
Sunnyfield Farm  
Bedford, NY**

Directed successful thoroughbred breeding program on a select 300 acres property. Responsibilities included hiring & training staff, establishing & managing client base for revenues, participation in major thoroughbred auctions, and the overall care of the facility including property, building, and homes.

**1974 – 1979 Dolphin Trainer, Research Assistant, & Animal Caretaker  
Marine Mammal Research  
Whitney Laboratory  
Marineland, FL**

Worked under direct supervision of Dr. David Caldwell at the Maine Mammal Research Facility. Trained and cared for Atlantic Bottlenose Dolphins involved in sonar experimentation. Collected field data concerning the migratory patterns of Atlantic Bottlenose Dolphins native to the Northeast Coast of Florida. Worked with Dolphins under the guidance of the U.S. Naval Marine Mammal Program. Involvement included care of animals, facilities management, and operation of filtration systems.

**EDUCATION**

University of New Hampshire

**MEMBERSHIPS**

Porsche Club of America  
Florida Outdoor Writer's Association  
Former Chairperson, Westchester County Special Olympics Program  
The Cousteau Society

15 East 40th Street, Suite 400, New York, NY 10016  
Tel: [REDACTED] Fax: 212-770-7116 [www.pavillionagency.com](http://www.pavillionagency.com)  
DCA # 0624499

Alisha Perrigoue <a.perrigoue@pavillionagency.com>

February 21, 2014 4:57 PM

To: [REDACTED]

Cc: Keith Greenhouse <kgreenhouse@pavillionagency.com> Asma Alahiane

Applicant Kevin Vanacore

11 Attachments, 1.8 MB

Mr. Kahn,

Please find attached the paperwork for applicant Kevin Vanacore. Keith has known Kevin for many years and looks forward to discussing his background in further detail with you at your convenience. Kevin is currently in a position and asks that his name and search remain confidential. He is currently making \$210K plus benefits and housing and is open to all fair offers and negotiation. Finding the right long-term fit is an important variable for Kevin (as is the case with all of our applicants).

Please do not hesitate to reach out with any questions.

Kind Regards,

Alisha Perrigoue  
Executive Assistant to Keith Greenhouse  
PAVILLION AGENCY, INC.  
15 East 40th Street, Suite 400  
New York, NY 10016  
Phone 212 888-8888 Ext. 3007 Fax 212 532-0947



This e-mail may contain confidential and/or privileged information. If you are not the intended recipient (or have received this e-mail in error) please notify [alisha@pavillionagency.com](mailto:alisha@pavillionagency.com) immediately and destroy this e-mail. Any unauthorized copying, disclosure or distribution of the material in this e-mail is strictly forbidden.



EFTA01205016



To Whom It May Concern

Please consider this a letter of recommendation in the highest form of Kevin Vanacore. I had the pleasure of working with him on several large scale, very complex residential projects over several years. He managed all aspects of each project from land acquisition, interviewing and hiring all consultants, coaching us thru all aspects of each part of the project, and most importantly encouraging us thru some of the most challenging parts of each project... allowing us to produce at our most effective and efficient level.

Kevin has a management style that kept dozens of individual personalities operating smoothly, always working together, always in the best interest of the client. I know my team which sometimes consisted of 6 persons alone, sorely missed Kevin's voice upon his departure. Not only was his expertise in all aspects of construction and estate management missed, but his encouraging sense of humor which always diminished a challenging moment. He always had a way of negotiating and encouraging compromise which allowed every hurdle to be overcome.

I am proud to say my firm is rated the #1 residential interior design firm in the country. Thanks to having worked closely with Kevin, I can truly say I've worked with the #1 estate manager/ Client representative in my 30 plus years of doing business...my entire organization would say the same thing. Kevin's integrity and care, his 24/7 availability, and his amazing diplomacy would be an asset to ANY organization.

Regards,

Marc Thoe  
Owner  
Marc-Michaels Interior Design

THE DIFFERENCE IS IN THE DETAILS...

720 WEST MOBILE BOULEVARD  
WINTER PARK, FLORIDA 32789  
TEL 407-639-3124  
FAX 407-639-0910

WWW.MARC-MICHAELS.COM  
FL LICENSE #18 C000138

850 EAST PALMWOOD PARK ROAD  
BOCA RATON, FLORIDA 33432  
TEL 561-342-7037  
FAX 561-342-4226



Davis  
General  
Contracting  
Corporation

28 June 2013

Re: Kevin Vanacore

Dear Sirs,

Please be advised I had the pleasure of working with Kevin Vanacore on the construction of a house valued over \$40,000,000.00 where he served as the owner's representative for the work. His knowledge of construction proved invaluable in the process, but more importantly his ability to see the big picture and assist in overall planning and total coordination of all aspects; architecture, regulatory, decorating, design professionals, etc., of the project was the best I have seen in my 30 years of experience.

Additionally his professional standards and integrity place him in the top 1%. I also know he had other responsibilities while he maintained his work on the house we built, which further demonstrates his ability to manager a large range of tasks. I would recommend him unconditionally for any position anyone might have for him.

Please feel free to call me personally to discuss Kevin further on my cell at 561.248.6672; see additional contact information below.

Sincerely,

**Hugh Davis**

Hugh C. Davis

Hugh C. Davis  
Davis General Contracting Corporation  
313 5<sup>th</sup> Street  
West Palm Beach, Florida 33401

[www.davisgeneralcontracting.com](http://www.davisgeneralcontracting.com)



Davis  
General  
Contracting  
Corporation

28 June 2013

Re: Kevin Vanacore

Dear Sirs,

Please be advised I had the pleasure of working with Kevin Vanacore on the construction of a house valued over \$40,000,000.00 where he served as the owner's representative for the work. His knowledge of construction proved invaluable in the process, but more importantly his ability to see the big picture and assist in overall planning and total coordination of all aspects; architecture, regulatory, decorating, design professionals, etc., of the project was the best I have seen in my 30 years of experience.

Additionally his professional standards and integrity place him in the top 1%. I also know he had other responsibilities while he maintained his work on the house we built, which further demonstrates his ability to manager a large range of tasks. I would recommend him unconditionally for any position anyone might have for him.

Please feel free to call me personally to discuss Kevin further on my cell at 561.248.6672; see additional contact information below.

Sincerely,

**Hugh Davis**

Hugh C. Davis

Hugh C. Davis  
Davis General Contracting Corporation  
313 5<sup>th</sup> Street  
West Palm Beach, Florida 33401

[www.davisgeneralcontracting.com](http://www.davisgeneralcontracting.com)

MERRILL, PASTOR AND COLGAN ARCHITECTS

927 Azalea Lane, Suite B Vero Beach, Florida 32963 tel [REDACTED] www.merrillpastor.com

Principals  
Scott Merrill and George Pastor  
(AA26000612)

June 26, 2013

To whom it may concern,

I am writing this letter in support of Kevin Vanacore. I have personally worked closely with Kevin over the last year on a large high end residential construction project in Florida. He came in midway through the construction of the project and he came up to speed very quickly and was able to contribute immediately. He is able to coordinate owner provided items on very complicated systems without missing a beat. One example that comes to mind is the home automation system that required interfacing with the owner, security consultants, IT professionals and subcontractors, as well as others. Kevin was able to quickly, and from behind the scenes and without fanfare, get all these folks from different walks of life get on the same page and move in the same direction to successfully complete the work.

He is always available, accessible and easy to contact. I have seen him in stressful situations and he handles them professionalism and with grace. Our office does numerous high end residential projects and it has been extremely beneficial to have Kevin on the project.

Kevin also brings a sense of humor to the job and has a good ability to work with varying types of people. I highly recommend him for any estate manager position.

Please feel free to contact me directly if you need any additional information.

Kindest regards,

George Pastor

1865 Back Forty Road  
Wadmalaw Island  
SC29487-7097

June 24 2013

To Whom It May Concern:

I have known and interacted with Kevin Vanacore on frequent occasions during his employment with Bill Wrigley. From January 2000 until July 2008 I was Senior Vice President at the Wm Wrigley Jr Company responsible for the company's international business and global strategy including M&A activity. During this time we held frequent Board and Executive Leadership Team meetings at Bill's property on Lake Geneva, Wisconsin. Given Bill and my joint interest in boating I had frequent contact with Kevin on various nautical issues including boat purchases and trip planning. Kevin always managed the extensive property including the main house, polo facility and stables to a very high standard.

Kevin is a true professional. He is meticulous, trustworthy, discreet and always willing to go the extra mile to deliver quality service on time. He has a very pleasant and approachable manner that puts all the people with whom he has contact in a favourable disposition. He is an excellent team player and people enjoy working for and with him. Projects under Kevin's responsibility are delivered on time and on budget.

I have no hesitation in recommending Kevin as an excellent choice for managing the coordination and construction of large estate properties.

Peter R Hempstead



**WRIGLEY MANAGEMENT INC.**

400 N. Michigan Ave., Suite 1100, Chicago, IL 60611-4163  
(312) 832-6100 Fax (312) 832-9072

January 10, 2008

To Whom It May Concern:

It is a distinct pleasure to recommend to you my esteemed business associate Kevin Vanacore. In my capacity as Vice President of the Wrigley family office I have worked very closely with Kevin for over 5 years.

As Estate Manager for Bill Wrigley, Jr., Kevin has managed multiple properties and projects in several different states. His dedication and hard work is a major factor in how successful we have been at improving and sustaining the maintenance of very large properties in Lake Geneva, WI and Ocala, FL, just to name a few. As is the case with many positions, Kevin's duties have been ever changing. He has been involved with everything from purchasing properties to being the owner's representative on a yacht build. Kevin is an outstanding team player. Not only is he extremely competent but he has a sense of humor that makes him a joy to work with. In his capacity as Estate Manager, Kevin works very closely not only with me but with Bill Wrigley, vendors, other employees, etc.

I have run the Wrigley family office for over a decade and had the pleasure of interviewing Kevin for the position of Estate Manager. After meeting Kevin my direct comments to Bill Wrigley, Jr. who was going to meet him next were "this is the person we need". I had no doubts then that Kevin could handle any project given to him and my opinion has never changed. Kevin is one of those truly rare individuals who gives 100% and can handle any project or challenge. He has a strong network of contacts and good business judgment. Kevin is knowledgeable about so many different things, from marine biology to horse breeding to boats. He has been instrumental in selecting a skilled team of individuals who work for him at various properties. It would truly be a loss to have him leave us but I would without any reservation recommend Kevin to you. He would be a tremendous asset to anyone. Please contact me if you wish to discuss this further.

Sincerely,

Lucy Surchik  
Vice President  
Wrigley Management Inc.



PALMETTO BLUFF

February 28, 2007

RE: Letter of Reference for Kevin Vanacore

To Whom It May Concern:

This letter is to serve as a reference for Kevin Vanacore regarding his consulting engagement with Palmetto Bluff since January, 2006.

His functions and responsibilities engaged him in the planning, design, and development of an equestrian facility for Palmetto Bluff. This has included involvement with the specific development of designs for two barns inclusive of 38 stalls, a covered arena, and appropriate storage facilities for hay and shavings. He has also provided valuable input with regard to fence design and overseeing the construction thereof.

Kevin has been invaluable to us in this process and has demonstrated strong management skills with regard to overseeing and coordinating these various responsibilities. His approach to management is very direct and efficient to maintain project momentum. In addition, he has earned the respect of the Palmetto Bluff Management team and has made a major contribution to the success of launching our equestrian program.

Kevin is an outstanding individual and possesses strong skills that would enhance any management position that he is considering.

Please let me know if I can be of further assistance.

Regards,

*William G. Peacher*

William G. Peacher  
General Manager and Chief Operating Officer

WGP/mac



4325 FRANCE ROAD / NEW ORLEANS, LA 70126 • 504 - 283-4050 / FAX 504 - 284-7318

April 25, 2005

TO WHOM IT MAY CONCERN:

For the past several months I have had the pleasure to work with Kevin Vanacore. We met while Kevin was investigating the purchase of a Mega-Yacht for his current employer.

During the weeks and months spent designing and then contracting for the \$30,000,000 plus custom yacht I felt that Kevin was always looking out for his employer's best interests. I was impressed by his attention to detail and his untiring work ethic. Kevin also displayed a quick wit and keen sense of humor that helped the team working on the project get thru some of the tedious hours of work.

In my opinion Kevin has the personality and skills to manage any enterprise that he is hired to oversee.

Please contact me if you wish to discuss Kevin further.

Sincerely,

A handwritten signature in cursive script, appearing to read "John Dane III".

John Dane III  
President

EFTA01205024

# BRANCA

Monday, April 25, 2005

To Whom It May Concern:

I have known and worked with Kevin Vanacore for 2 years and am honored to write a reference letter for him. It is, sadly, so rare to find someone so wonderful, caring, professional as Kevin.

As a designer working in projects of a certain level, I have had the opportunity to work with many property and project managers. Kevin stood out of the pack by a very long shot. Over the two years that we worked together, he proved to be amazingly driven to doing one thing : to please and represent his employer as best he could. He was always and constantly clear in his requests and in defining the scope of whatever project we might embark on. He was a team player and a very participate one at that. He made everyone feel at home while giving us all the confidence that we needed to get through the project. When problems arose, he handled them beautifully, making sure to be fair and just at all times. His sense of humour got us through many a crisis and beyond....His "quiet" leadership inspired us often beyond our expectations landing us smoothly and happily at a higher goal!

Kevin is the single most dedicated employee I have ever had the pleasure of working with....he is committed, kind and more than capable of handling any and all tasks assigned to him. We found ourselves agreeing to do more simply because he inspired it, never demanded it.

Whoever is so lucky as to have the opportunity to work with Kevin will find themselves blessed in many ways, all better than you can expect.

Please do not hesitate to call with any questions, I would be more than pleased to answer them.

Most sincerely,  
Alessandra Branca

  
President  
Branca Inc.

1125 North State Parkway Chicago, Illinois 60610 USA

 www.branca.com

EFTA01205025

June 24, 2013

To whom it may concern:

I have known Kevin Vanacore for just about two years in the context of his being a neighbor while he worked in management of a very large estate nearby and significant residence projects in or near Stuart, Florida. We have socialized locally as well as at sea near Pine Island and Cabbage Key, Florida and in the St Augustine area. During that time I also observed Kevin with a former employer in a casual setting.

My family members and I have found Kevin engaging and personable. He is both professional and entertaining. His general knowledge and life experiences are both interesting and clearly useful for him in conveying appropriate information. Kevin has always expressed opinions as well as acted with high integrity in all of our encounters.

I believe people with a compassion and respect for animals tend to carry that compassion to people. Kevin clearly has a compassion for animals. Probably going back to before his days of intensely training dolphins for the U.S. Navy to caring for his personal pets Kevin shows such compassion.

I have found Kevin to be prompt and timely in his communications both telephonically and textually. Unlike some Kevin does not shy away from getting the most out of and using today's mobile communications technology.

Kevin appears to be a man of high integrity and would resist and leave employment where he was asked to do or conspire in illegal activity.

I would not hesitate to employ Kevin for estate management if I had such a vacant position.

Richard H. Helms  
Back Straight Farm  
8549 NW 130<sup>TH</sup> Street  
Reddick, FL 32686  
[REDACTED]

EFTA01205026