

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Luton Upgrade - 9 East 71st  
**Date:** Tue, 04 Aug 2015 16:42:12 +0000  
**Attachments:** 150730\_Lutron\_Homeworks-QS\_Budget-2.pdf

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Revised bid came in at 245,862 vs original bid of 213,391  
Increase due to the following:

- 1) custom metal plates of costing approximately 300 each x 40 = 12,000
- 2) 18 smart switches in selected areas - materials and labor = 19,000
- 3) 4 additional RF system repeaters = 1,600

i was able to negotiate 235,000 total cost which is still dramatically cheaper than 2 other bids of 320,500 and 327,958

Al has requested a 50% deposit of 117,500

Al is also questioning whether or not sales tax is applicable  
i told he we would resolve at end of job once all proper research was done

work will begin august 10th and be completed by september 4th  
weeks of august 17th and 24th will be when lights are not fully operational

please advise if ok to proceed  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022

te [REDACTED]  
fa [REDACTED]  
ce [REDACTED]

Begin forwarded message:

**From:** Al Buonanno <[REDACTED]>  
**Subject:** 9 East 71st  
**Date:** July 30, 2015 at 3:16:42 PM EDT  
**To:** Richard Kahn <[REDACTED]>  
**Cc:** Donna Taylor <[REDACTED]>

Hello Rich,

Please find attached the revised proposal for the Lutron upgrade. I have added both the customized metal plates and the additional "smart" switches in selected areas. The smart switch locations will be in areas that Mr. Epstein utilizes

and not in areas that are reserved for the staff.

As per my earlier discussion some or all of this upgrade may be taxable. We will work it out. Regards,  
Al

Alfred Buonanno  
Clarity Custom Inc.  
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Brooklyn NY 11223  
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[REDACTED]