

Dave

Rebates: N/A  
Promotions: N/A

**LOCATE A 2015 CHEVROLET SUBURBAN**

1 of 25

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Exact Match

2015 SUBURBAN LTZ (4WD)

\$71,240\*

Available at:

**ARROWAY CHEVROLET CADILLAC OF MT. KISCO**

175 NORTH BEDFORD ROAD  
MOUNT KISCO, NY 10549-1513  
Telephone: (914) 232-7733  
Fax: (914) 232-4187  
Distance: 14.95 MILES  
[Map & Directions](#)

Request a Test Drive

Request a Quote

Value Your Trade-In

Vehicle Details

VIN: 1GNSKGGC3FR637496	
MSRP Standard Vehicle Price	\$66,785.00
INSTALLED OPTIONS TOTAL	\$3,260.00
GVW RATING 7,500 LBS	NO CHARGE
Black	\$0.00
Cocoa/Dune, Perforated leather-appointed seat trim	\$0.00
Max Trailering Package	\$500.00
Sun, Entertainment and Destinations Package	\$2,860.00
20" x 9" chrome wheels	\$400.00
Option Package Discount	(\$500.00)
Destination Freight Charge	\$1,195.00
TOTAL MSRP	\$71,240.00
PRICE*	\$71,240*



Some selected configurations, options, accessories, and/or colors may not be shown.

Suburban 1LZ Standard Equipment

EXTERIOR

- Assist steps, Black (LTZ includes chrome accent strip)
- Daytime Running Lamps, with automatic exterior lamp control
- Fascia, front body-color
- Fascia, rear color-keyed ((PCK) Luxury Package includes chrome accent strip and trailer hitch close out.)
- Fog lamps
- Headlamps, high intensity discharge
- Liftgate, hands free, power (Only on vehicles built after 10/5/14.)
- Luggage rack side rails, roof-mounted, Black (Includes bright accent.)
- Mirrors, outside heated power-adjustable, power-folding and driver-side auto-dimming with integrated turn signal indicators and ground illumination
- Moldings, body-color body-side
- Tire carrier, lockable outside spare, winch-type mounted under frame at rear
- Tire, spare P265/70R17 all-season, blackwall (STD)
- Tires, P275/55R20 all-season, blackwall (STD)
- Wheel, full-size spare, 17" (43.2 cm) steel
- Wheels, 20" x 9" (50.8 cm x 22.9 cm) polished-aluminum (STD)
- Wiper, rear intermittent with washer
- Wipers, front intermittent, Rainsense

MECHANICAL

- 4-wheel drive
- Alternator, 150 amps
- Battery, 720 cold cranking amps with 80 amp hour rating
- Cooling, auxiliary transmission oil cooler, heavy-duty air-to-oil
- Cooling, external engine oil cooler, heavy-duty air-to-oil integral to driver side of radiator
- Differential, heavy-duty locking rear
- Engine, 5.3L V8 EcoTec3 with Active Fuel Management, Direct Injection and Variable Valve Timing includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 N-m] @ 4100 rpm) (STD)

INTERIOR

- Audio system feature, Bose Centerpoint Surround Sound premium 10-speaker system
- Audio system feature, single-slot CD/MP3 player (Replaced by (U42) rear seat entertainment system when (U42) is ordered.)
- Audio system, Chevrolet MyLink Radio with Navigation, AM/FM stereo and CD player 5 USB ports, 1 SD card reader and an auxiliary jack (STD) (Only standard on LTZ models built after 10/5/14.)
- SiriusXM Satellite Radio and HD Radio SiriusXM Satellite Radio is standard on nearly all 2015 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus you can listen to SiriusXM Internet Radio everywhere on your computer, smartphone or tablet. Welcome to the world of SiriusXM (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue listening after your trial, the subscription plan you choose will automatically renew and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)
- SiriusXM Satellite Radio is standard on nearly all 2015 GM models. Enjoy a 3-month All Access trial subscription with over 150 channels including commercial-free music, plus sports, news and entertainment. Plus you can listen to SiriusXM Internet Radio everywhere on your computer, smartphone or tablet. Welcome to the world of SiriusXM (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue listening after your trial, the subscription plan you choose will automatically renew and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call us at 1-866-635-2349. See our Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change.)
- Wireless charging (Only on vehicles built after 10/5/14. Not compatible with all phones. Compliant batteries include Qi and PMA technologies. Reference mobile devices)

- GVWR, 7500 lbs. (3402 kg)
- Keyless start, switch
- Rear axle, 3.08 ratio (Not available with (NHT) Max Trailering Package.)
- Steering, power
- Suspension Package, Magnetic Ride Control road sensing electronically controlled shock absorbers (STD)
- Suspension, front coil-over-shock with stabilizer bar
- Suspension, rear multi-link with coil springs
- Trailering equipment includes trailering hitch platform, 7-wire harness with independent fused trailering circuits mated to a 7-way sealed connector and 2" trailering receiver
- Transfer case, active, single-speed, electronic Autotrac with rotary controls, does not include neutral. Cannot be dinghy towed (Requires 4WD model. Not available with (NHT) Max Trailering Package.)
- Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode (STD)

#### SAFETY

- Air bags, frontal and side-impact for driver and front passenger driver inboard seat-mounted side-impact and head curtain side-impact for all rows in outboard seating positions (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Automatic Occupant Sensing System sensor indicator inflatable restraint, front passenger/child presence detector
- Forward Collision Alert sensor indicator
- Front and rear parking assist
- LATCH system (Lower Anchors and Top Tethers for Children), for child safety seats; lower anchors and top tethers located in all second row seating positions, top tethers located in third row seating positions
- Lane Departure Warning and Safety Alert Seat
- OnStar Directions and Connections plan for 6 months including Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance and Turn-by-Turn Navigation (Visit [www.onstar.com](http://www.onstar.com) for vehicle availability, details and system limitations. Services may vary by model and conditions.)
- OnStar with 4G LTE provides a built-in Wi-Fi hotspot to connect to the Internet at 4G LTE speeds (Only on vehicles built after 10/5/14. Visit [www.onstar.com](http://www.onstar.com) for vehicle availability, details and system limitations. Services and connectivity may vary by model and conditions. 4G LTE service available in select markets. 4G LTE performance based on industry averages and vehicle systems design. Some services require data plan.)
- Rear Cross-Traffic Alert, sensor indicator
- Rear Vision Camera
- Safety belts, 3-point, driver and front passenger in all seating positions
- Side Blind Zone Alert with Lane Change Alert
- Tire Pressure Monitor System air pressure sensors in each tire with pressure display in Driver Information Center (does not apply to spare tire)
- Warning tones headlamp on, key-in-ignition, driver and right-front passenger safety belt unfasten and turn signal on
- Brakes, 4-wheel antilock, 4-wheel disc, VAC power
- StabiliTrak, stability control system with brake assist, includes traction control

#### WARRANTY

- Basic:
  - 3 Years/36,000 Miles
- Corrosion:
  - 3 Years/36,000 Miles
  - Rust-Through
  - 8 Years/100,000 Miles
- Drivetrain:
  - 5 Years/100,000 Miles
- Maintenance:
  - 2 Years/24,000 Miles
- Roadside Assistance:
  - 5 Years/100,000 Miles

\*MSRP less cash offers. Tax, title, license and dealer fees extra. Tax: new retail delivery by 04/30/2015. Residency restrictions apply. Not available with some other offers. See dealer for details.

\* The Manufacturer's Suggested Retail Price excludes destination freight charge, tax, title, license, dealer fees and optional equipment. Click here to see all [Chevrolet vehicles' destination freight charges](#).

\*\*\*The Manufacturer's Suggested Retail Price excludes tax, title, license, dealer fees and optional equipment. Includes destination freight charge and gas guzzler tax.

- manual to confirm what type of battery it uses.)
- Assist handles, all seats
- Cargo management system
- Cargo net
- Climate control, tri-zone automatic with individual climate settings for driver, right-front passenger and rear passengers
- Console, floor with storage area, cup holders, SD card slot and auxiliary jack
- Conversation mirror (Deleted when (UTT) Theft Protection Package is ordered.)
- Cruise control, electronic with set and resume speed (Not included when (Y66) Adaptive Cruise Control is ordered.)
- Defogger, rear-window electric
- Display, driver instrument information enhanced, multi-color
- Door locks, power programmable with lockout protection
- Floor covering, color-keyed carpeting
- Floor mats, color-keyed carpeted first and second row, removable (Included and only available with (B30) color-keyed carpeting, floor covering.)
- Lighting, interior with dome light, driver- and passenger-side door switch with delayed entry feature, cargo lights, door handle or Remote Keyless Entry-activated illuminated entry and map lights in front and second seat positions
- Memory settings recalls presets for driver power seat adjuster and pedals (Also includes memory presets for outside rearview mirrors and power steering column.)
- Mirror, inside rearview auto-dimming
- Passive Entry System Includes (AQQ) Remote Keyless Entry
- Pedals, power-adjustable for accelerator and brake
- Power outlet, 110-volt
- Power outlets, 5 auxiliary, 12-volt includes outlets in the instrument panel, console, back of console, 1 in 3rd row and 1 in cargo area (when bench seat is ordered, the outlet on the back of the console is lost)
- Remote vehicle start
- Seat adjuster, front passenger 5-way power
- Seat trim, perforated leather-appointed
- Seating, front bucket with Perforated leather-appointed heated and cooled seat cushions 12-way power driver and passenger seat includes 6-way power cushions, driver seat 2-position memory, 4-way power lumbar control and power recline (STD)
- Seats, heated and cooled driver and front passenger
- Seats, heated second row
- Seats, second row bucket, power release
- Seats, third row 60/40 split-bench, power fold
- Steering column, power tilt and telescopic
- Steering wheel controls, mounted audio and cruise controls includes Driver Information Center controls
- Steering wheel, heated, leather-wrapped and color-keyed with theft-deterrent locking feature
- Steering wheel, leather-wrapped
- Theft deterrent, electrical, unauthorized entry
- Universal Home Remote includes garage door opener, programmable
- Windows, power, all express down, front express up

From: dsokoloff@arrowwayauto.com  
Subject: RE: contact info  
Date: April 24, 2015 at 2:50 PM  
To: Richard Kahn richardkahn12@gmail.com



Richard,

Thank you for your interest in the 2015 Suburban LTZ in Black with Cocoa/Dune leather interior. The vehicle has a list price of \$71,240.00. We will sell you the vehicle for \$69,724.00 plus sales tax and NYS registration. This vehicle just came into the Dealership last week. It has the latest in technology, Onstar 4G LTE. Chevrolet offers you 2 years or 24,000 Miles of free Service and a loaner car at time of service. Please let me know if you are interested in pursuing this matter.

Dave Sokoloff  
Arrowway Chevrolet  
914 232 7733 EXT 137

-----Original Message-----

From: "Richard Kahn" <richardkahn12@gmail.com>  
Sent: Friday, April 24, 2015 2:13pm  
To: dsokoloff@arrowwayauto.com  
Subject: contact info

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
cell 917-414-7584

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Less than \$65,765

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This is a great price.

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Lease

Estimated Loan Payment

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60 month loan at 2.50% APR and \$10,972 due at signing. Tax, title and license not included.

Local National  
Showing 33 Sales

\$66,991

Average Paid  
\$68,008

Factory  
\$68,000

**2015 Chevrolet Suburban Price Trend near New York, NY**

The average price paid for the 2015 Chevrolet Suburban is trending **\$3,822 below MSRP.**

\$72.6 k

\$70.5 k

November 2014

December 2014

January 2015

February 2015

\$68.3 k

71,240 MSRP  
 <less> 69,724  
 66065 cost

2015 Chevrolet Suburban Pricing Details near New York, NY

Markup

	Factory Invoice ⓘ	Average Paid ⓘ	MSRP ⓘ	Estimate ⓘ	
Base ⓘ	\$62,110	\$62,318	\$66,785	\$61,019	4675
Options ⓘ	\$3,364	\$3,082	\$3,850	\$3,364	500
Regional Fees ⓘ	\$1,413	\$1,413	\$0	\$1,413	5175
Destination Fees ⓘ	\$1,195	\$1,195	\$1,195	\$1,195	
Customer Incentives ⓘ	n/a	-\$0	n/a	-\$0	
<b>Total</b>	\$68,082	\$68,008	\$71,830	\$66,991	

**Estimated Savings off MSRP: \$4,839**

- Specifications
- Gallery
- Review

2015 Chevrolet Suburban Specifications

Engine & Transmission

Cylinders

8

Displacement	5.3L/- TBD -
Fuel Induction	Direct Injection
Horsepower @ Rpm	355 @ 5600
Torque @ Rpm	383 @ 4100
Valves	
Turning Radius	43.0 ft.
City Mpg.	15
Highway Mpg.	22
Fuel Capacity	31 gal.

**Tires & Wheels**

Spare Tire	P265/70R17
Wheel Type	Aluminum
Wheelbase	130.00 in.
Tire Wheel Size	P275/55R20
Rear Tire Wheel Size	P275/55R20

**Dimensions & Capacity**

Seating	7
Head Room	Front: 42.80 in., Rear: 39.1
Leg Room	Front: 45.30 in., Rear: 39.7
Shoulder Room	Front: 64.80 in., Rear: 65.1
Height	74.40 in.
Width	80.50 in.
Length	
Curb Weight	
Axle Ratio	

Towing Capacity	6000 lbs.
GVWR	7500 lbs.
Ground Clearance	
Payload	
Trunk Capacity	

**Safety Features**

Alarm System	Standard/Optional
Child Locks	No Data
Child Seat Anchor	Standard
Engine Blocking	No Data
Front Brakes	ABS, Disc
Rear Brakes	ABS, Disc
Driver Side Airbag	Yes
Passenger Side Airbag	Yes
Head Protection Airbag	Yes
Rear Protection Airbag	No
Side Impact Airbag	Yes

**Crash Test Ratings**

Rating - Front Driver	4
Rating - Front Passenger	4
Rating - Front Side	5
Rating - Rear Side	5
Rating - Rollover	3

**2015 Chevrolet Suburban Pricing Summary**

<p><b>How is the Average Paid Price Trending?</b></p>	<p>For the base model, the average paid price for a new 2015 Chevrolet Suburban is trending \$2,809 below the manufacturer's MSRP. There are six available 2015 Chevrolet Suburban trim lines. The average savings for the 2015 Chevrolet Suburban 4WD LT is 4.80% below the MSRP.</p>
<p><b>Our MSRP Includes the Destination Fee</b></p>	<p>Why does the TrueCar manufacturer's suggested retail price (MSRP) not match the MSRP found on most other websites? We think most sites don't truly care about price, and believe that not disclosing destination fees or shipping charges upfront creates confusion over hidden fees when at the dealership. Why else would many car manufacturer or leading research websites not include destination fee charges in the display of the MSRP until you've indicated that you want to buy that car? For us it's simple: because the destination charge is always found on the window sticker of a new car, and is a fee that generally is not negotiable, TrueCar includes the value in the calculation of the MSRP wherever it is shown as a total. The destination fee for the 2015 Chevrolet Suburban is at least \$1,195, and can vary by region.</p>
<p><b>Car Price Negotiability</b></p>	<p>The 2015 Chevrolet Suburban has a TrueCar Price Flexibility Score of 64, which indicates a marginal amount of negotiating room with the car dealer. New car buyers should expect to get a price discounted not too far below the average paid price.</p>
<p><b>Available Manufacturer Incentives, Bonus Cash and Rebates</b></p>	<p>There are no manufacturer incentives or cash rebates currently being offered for the 2015 Chevrolet Suburban.</p> <p>When available, customer cash and dealer incentives can have a significant impact on a car buyer's ability to negotiate a great deal. If you are negotiating the purchase of a new Suburban on your own, TrueCar recommends keeping all rebate and incentive information in hand until you come to an agreed purchase price for the specific Suburban you want to buy.</p>
<p><b>Figuring Out the Monthly Car Payment</b></p>	<p>Using this week's average price of \$55,591, new car buyers can expect to pay as low as \$1,002 a month with a 20% down payment of \$11,118 on a new 2015 Chevrolet Suburban. This price is based on a 48 month average finance rate of 3.9%.</p>