

**From:** Larry Visoski <[REDACTED]>

**To:** Je vacation <jeevacation@gmail.com>

**Subject:** Fwd: BBJ Present Market

**Date:** Wed, 26 Nov 2014 01:17:10 +0000

**Attachments:** 182\_slancaster\_1\_8\_13\_2014\_11\_0\_5\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_6\_23\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_9\_49\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_32\_47\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_21\_12\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_21\_12\_PDF\_FullSpecSheet(1).pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_24\_18\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_25\_20\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_26\_7\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_29\_3\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_29\_42\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_30\_15\_PDF\_FullSpecSheet.pdf;  
182\_slancaster\_1\_8\_13\_2014\_11\_31\_1\_PDF\_FullSpecSheet.pdf;  
BBJ\_30496\_all\_photos.pdf;  
182\_slancaster\_1\_11\_25\_2014\_10\_14\_20\_PDF\_FullSpecSheet.pdf;  
183\_slancaster\_1\_11\_25\_2014\_10\_40\_42\_PDF\_FullSpecSheet.pdf

**Inline-Images:** image001.gif

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Jeffrey

BBJ market report from Sean,

My Gutt tells me if Sultan paid under \$29M for Wynn's BBJ with a more attractive floor plan that may require only a Re-Rag of soft foods only.,

I'm questioning the \$25M deal on the table currently, whether it's a good one ?

I heard G550's are trading in the \$26. - \$30M area., larger cabin than GV since Fwd radio rack is 75% smaller due to PC boards instead of Box radios., Plus you gain 7 windows in passenger compartment, taller head room, with more advanced PlaneView Cockpit.,cruises at Mach .85 to .87 (510kts) with same to less fuel burn than a GIV., BBJ cruises Mach .78 (440kts)

Just some thoughts .,

Sent from my iPhone

Begin forwarded message:

**From:** "Sean J. Lancaster " <[REDACTED]>

**Date:** November 25, 2014 at 10:46:00 AM EST

**To:** "Larry Visoski" <[REDACTED]>

**Subject:** FW: BBJ Present Market

**Reply-To:** <[REDACTED]>

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**Subject:** FW: BBJ Present Market

**Sensitivity:** Confidential

EFTA01206586

Larry please find the BBJ market update. This market is trending downward in terms of pricing. There is also increasing inventory

Summary	Totals	For Sale	Leased	Dealer Owned	End User Owned	End User w/Exclusive	Owned Domestic	Owned International	Misc. Owned
Wholly Owned	15	15	0	0	15	12	1	14	0
Fractionally Owned	0	N/A	0	0	0	0	0	0	0
Shared Ownership	0	0	0	0	0	0	0	0	0
Totals	15	15	0	0	15	12	1	14	0

Aircraft Summary	Low	High	Average
Asking Price*	\$28,950,000	\$69,000,000	\$47,380,000
AFTT	163	6,891	2,721
Year Mfr	1998	2012	2006
Landings	57	2,157	995
Engine Total Time	163	6,891	3,101
Days On Market**	28	1,411	432
* Based On: 5 Aircraft Prices ** Based On: 15 For Sale Aircraft			

Transaction Summary for Full Sales								
Seller	Purchaser	5/2014	6/2014	7/2014	8/2014	9/2014	10/2014	TOTAL
Charter Company	Charter Company	<u>4</u>	0	0	0	0	0	<u>4</u>
TOTAL		<u>4</u>	0	0	0	0	0	<u>4</u>
End User	Dealer Broker	0	<u>1</u>	0	0	0	0	<u>1</u>
	End User	0	0	<u>1</u>	0	<u>1</u>	0	<u>2</u>
	Unidentified	<u>1</u>	0	0	0	0	0	<u>1</u>
TOTAL		<u>1</u>	<u>1</u>	<u>1</u>	0	<u>1</u>	0	<u>4</u>
Manufacturer	Unidentified	0	0	0	0	<u>1</u>	0	<u>1</u>
TOTAL		0	0	0	0	<u>1</u>	0	<u>1</u>
TOTAL TRANSACTIONS		<u>5</u>	<u>1</u>	<u>1</u>	0	<u>2</u>	0	<u>9</u>
AVERAGE ASKING PRICE								
HIGH ASKING PRICE								
LOW ASKING PRICE								
SALES OF NEW AIRCRAFT		0	0	0	0	<u>1</u>	0	<u>1</u>
MAKE OFFER		<u>5</u>	<u>1</u>	<u>1</u>	0	<u>2</u>	0	<u>9</u>
AVERAGE YEAR		2003	2005	2000		2014		2005
AVERAGE DAYS ON MARKET		276	315					296
INTERNAL TRANSACTIONS		<u>1</u>	0	0	0	0	0	<u>1</u>

Transaction Summary for Off Markets							
Months >>	5/2014	6/2014	7/2014	8/2014	9/2014	10/2014	TOTAL

TOTAL TRANSACTIONS	0	<u>1</u>	0	0	0	0	<u>1</u>
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Transaction Summary for On Markets							
Months >>	5/2014	6/2014	7/2014	8/2014	9/2014	10/2014	TOTAL
TOTAL TRANSACTIONS	0	<u>1</u>	<u>3</u>	0	<u>1</u>	<u>2</u>	<u>7</u>

Transaction Summary for Written Off-Withdrawn From Use	
No Transactions Found.	

Transaction Summary for Delivery Positions	
No Transactions Found.	

Transaction Summary for Fractional Sales	
No Transactions Found.	

Transaction Summary for Share Sales								
Seller	Purchaser	5/2014	6/2014	7/2014	8/2014	9/2014	10/2014	TOTAL
TOTAL TRANSACTIONS		0	0	0	0	0	0	0
	INTERNAL TRANSACTIONS	0	0	0	0	0	0	0

Transaction Summary for Foreclosures	
No Transactions Found.	

Transaction Summary for Leases								
Lessor	Lessee	5/2014	6/2014	7/2014	8/2014	9/2014	10/2014	TOTAL
Dealer Broker	Airlines	0	0	<u>1</u>	0	0	0	<u>1</u>
TOTAL		0	0	<u>1</u>	0	0	0	<u>1</u>
End User	Aviation Related Business	0	0	<u>1</u>	0	0	0	<u>1</u>
TOTAL		0	0	<u>1</u>	0	0	0	<u>1</u>
Leasing Company	Management Company	0	0	0	<u>1</u>	0	0	<u>1</u>
	Management Company	0	0	0	<u>1</u>	0	0	<u>1</u>
TOTAL		0	0	0	<u>2</u>	0	0	<u>2</u>
TOTAL TRANSACTIONS		0	0	<u>2</u>	<u>2</u>	0	0	<u>4</u>

Sean J. Lancaster  
 Bristol Associates Inc. ➔





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