

# Low risk profile with attractive returns

Self financing project in the third year of development thanks to residential phased sales results in limited cash flow requirements

## Financial summary

|                                                                  | Sale price (€ / sq ft) | Net sales <sup>(1)</sup> (€m) | Cost (€ / sq ft) | Total Cost <sup>(2)</sup> (€m) | Total Profit | %   |
|------------------------------------------------------------------|------------------------|-------------------------------|------------------|--------------------------------|--------------|-----|
| Residential development                                          |                        |                               |                  |                                |              |     |
| # of luxury estates                                              | 1,022                  | 850                           | (279)            | (315)                          | 535          | 63% |
| # of luxury golf lodges                                          | 883                    | 1,628                         | (200)            | (504)                          | 1,124        | 69% |
| # of hotel branded residences                                    | 883                    | 561                           | (200)            | (173)                          | 388          | 69% |
| Total                                                            |                        | 3,039                         |                  | (992)                          | 2,047        | 67% |
| Hotel & other facilities                                         |                        |                               |                  |                                |              |     |
| Additional value created from hotel and other facilities (€m)    |                        |                               |                  |                                | 104          |     |
| Hotel and other facilities development costs <sup>(4)</sup> (€m) |                        |                               |                  |                                | (61)         |     |
| Infrastructure                                                   |                        |                               |                  |                                |              |     |
| Infrastructure development costs <sup>(3)</sup> (€m)             |                        |                               |                  |                                | (66)         |     |
| Total estimated profit (€m)                                      |                        |                               |                  |                                | 2,024        |     |
| Profit on costs                                                  |                        |                               |                  |                                | 1.8x         |     |
| Time horizon                                                     |                        |                               |                  |                                | 10 years     |     |

(1) Net sales post marketing, agency and legal fees with 2% inflation assumed on sale price per sq ft across project time horizon

(2) Total cost post contingency and professional fees with 2% inflation assumed on cost per sq ft across project time horizon

(3) Includes central infrastructure and existing chateau refurbishment

(4) Includes Hotel and facilities development and central overheads